

(Established under Haryana Act No. XXV of 1975)
'A+' Grade University accredited by NAAC

No. ACS-I/F-46/2025/. 1.07.1.2 Dated: **Q**.9.1.05.1.25

To

No.	Name & Address	Designation
1.		Chairman, Ex-officio
	Dean, Faculty of Management Sciences & Commerce	C
	M.D. University, Rohtak	
2.	Prof. Pardeep Ahlawat, Director,	Member, Ex-officio
	IMSAR, M.D. University, Rohtak	,
3.	Prof. Ashish Dahiya, Director,	Member, Ex-officio
	IHTM, M.D.University, Rohtak	
4.	Prof. Ram Rattan Saini,	Member, Ex-officio
	Dept. of Commerce, M.D. University, Rohtak	
5.	Prof. Rishi Chudhary,	Member, Ex-officio
	IMSAR, M.D. University, Rohtak	
6.	Prof. (Mrs.) Neelam Jain,	Member, Ex-officio
	IMSAR, M.D. University, Rohtak	
7.	Prof. Divya Malhan,	Member, Ex-officio
	IMSAR, M.D. University, Rohtak	,
8.	Prof. Sandeep Malik,	Member, Ex-officio
	IHTM, M.D.University, Rohtak	,
9.	Dr. Sonia, Associate Professor,	Member
	IMSAR, M.D.University, Rohtak	
10.	Dr.Goldi Puri, Associate Professor,	Member
	IHTM, M.D.University, Rohtak	1
11.	Dr. Naresh Kumar, Assistant Professor,	Member
	IMSAR, M.D.University, Rohtak	-
12.	Dr. Mahender, Assistant Professor,	Member
	Dept. of Commerce, M.D. University, Rohtak	1
13.	Dr. Anoop Singh, Assistant Professor,	Member
	IHTM, M.D.University, Rohtak	
14.	Prof. Anil Mittal,	Outside Expert
	University School of Management,	
	Kurukshetra University, Kurukshetra	1
15.	Prof. Gurucharan Singh,	Outside Expert
	University School of Business, Punjabi University, Patiala	
16.	Prof. Syed Inayat Zaidi	Outside Expert
- 1	Deptt. of Tourism and Hotel Management,	Carsad Empere
- 1	Jamia Milia Islamia, New Delhi	
7.	Dr. Krishan Kant Gupta, Registrar,	Secretary
	M.D.University, Rohtak	Sourcian's

Sub:- Meeting of the Faculty of Management Sciences & Commerce to be held on 19.05.2025 at 10:30 AM in the Conference Hall, IMSAR, M.D. University, Rohtak.

Sir/Madam,

I am directed to inform you that a meeting of the Faculty of Management Sciences & Commerce will be held on 19.05.2025 at 10:30 AM in the Conference Hall, IMSAR M.D. University, Rohtak. A copy of the agenda of the meeting is enclosed herewith for perusal.

You are requested kindly to make it convenient to attend the meeting.

Encl: As above

Yours faithfully,

Assistant Registar (Academic)

for Registrar

Endst. No. ACS-II/F-46/2025/.1.0.7-1.3.--16

Dated: .0.9./0.5./.2025

Copy of the overleaf is forwarded to the following for information and necessary action.

- 1. Finance Officer, M.D.University, Rohtak. He is requested kindly to make arrangements for spot payment of TA/DA and sitting fee to the outside experts for attending the meeting.
- 2. Incharge (General Admn.) with the request kindly to make arrangement for refreshment of 22 members as per above schedule of the meeting of the Faculty of Management Sciences and Commerce.
- 3. Director, University Computer Centre, M.D.University, Rohtak. He is requested to make arrangement for generating link for outside experts in case of attending online meeting and also depute a person for displaying the agenda on the screen.
- 4. OSD to Registrar (for kind information of the Registrar) M.D. University, Rohtak.

Assistant Registar (Academic)

for Registrar



MAHARSHI DAYANAND UNIVERSITY, ROHTAK (Established under Haryana Act No. XXV of 1975) 'A+' Grade University accredited by NAAC

AGENDA FOR THE MEETING OF FACULTY OF MANAGEMENT SCIENCES & COMMERCE TO BE HELD ON 19-05-2025 AT 10:30 AMIN THE OFFICE OF THE CONTEVENCE HOLL, IMSALM. D. UNIVERSITY, ROHTAK

- 1. To confirm the minutes of the previous meeting of the Faculty of Management Sciences & Commerce held on 18.09.2024 Annexure-I, Pages-1-3.
- 2. To note the follow up action of the previous meeting of the Faculty of Management Sciences & Commerce held on 18.09.2024 **Annexure –II, Pages 4.**
- 3. To consider the recommendations of the PGBOS in Management Studies vide Reso. No.3 in its meeting held on 25.03.2025 that the syllabus of following 5 Year MBA of Vocational Minor Course of 4th, 5th & 6th Semester under NEP-2020 w.e.f. the session 2023-28 may be prescribed as per Annexure- III, Pages 5-10
 - i. Data Base Management Systems (4th Sem.)
 - ii. E-Business (5th Sem.)
 - iii. Computer Network and Web Development (6th Sem.)
- 4. To consider the recommendations of the PGBOS in Management Studies vide Reso. No.4 in its meeting held on 25.03.2025 that the revised Scheme of Examinations of MBA 2 Year Program 1st Semester under NEP-2020 (batch 2024-26) may be prescribed as per **Annexure-IV**, **Pages** 11-26
- 5. To consider the recommendations of the UGBOS in Commerce vide Reso. No.1 in its meeting held on 05.04.2025 that syllabus of B.Com. 2nd Year (3rd & 4th Sem.) under NEP-2020 w.e.f. 2025-26 may be prescribed as per Annexure-V, Pages 27-53
- 6. To consider the recommendations of the PGBOS in Commerce vide Reso. No.1 in its meeting held on 29.03.2025 that syllabus of M.Com. 5 Year Integrated Program of 3rd year (5th & 6th Sem.) under NEP-2020 w.e.f. 2025-26 may be prescribed as per Annexure-VI, Pages 54-85
- 7. To consider the recommendations of the PGBOS in Commerce vide Reso. No.2 in its meeting held on 29.03.2025 that syllabus of M.Com. 2 Year Program of 2nd year (3rd & 4th Sem.) under NEP-2020 w.e.f. 2025-26 may be prescribed as per **Annexure-VII**, **Pages 86-116**
- 8. Any other item(s) with the permission of the Chair.

REGISTRAR



MAHARSHI DAYANANI (Established under Hary 'A+' Grade University

ITY, ROHTAK XXV of 1975) NAAC

MINUTES FOR THE MEETING OF THE FACULTY OF MANAGEMENT SCIENCES & COMMERCE HELD ON 18.09.2024 AT 11:00 AM IN THE COMMITTEE ROOM ADJACENT TO THE VICE-CHANCELLOR'S OFFICE, M. D. UNIVERSITY, ROHTAK

The following members were present:

I.	Name & Address Prof. Rishi Chaudhry,	Designation
	Dean, Faculty of Management Sciences & Commerce M.D. University, Rohtak	Chairman, Ex-officio
2.	Dr. Satyawan Baroda Proc.	
3.	IMSAR, M.D. University, Rohtak Dr. Ashish Dahiya, Professor & Director, IHTM M.D. Lining	Member, Ex-officio
4.	- Land With D. University Robbat.	Member, Ex-officio
	Dept. of Commerce, M.D. University, D. L.	Member, Ex-officio
5.	Dr. (Mrs.) Neelam Jain, Professor IMSAR, M.D. University, Rohtak	Member, Ex-officio
6.	Dr. Divya Malhan, Professor, IMSAR, M.D. University, Rohtak	Member, Ex-officio
7.	Dr. Sandeep Malik, Professor, IHTM, M.D.University, Rohtak	Member, Ex-officio
8.	Dr. Sonia, Associate Professor, IMSAR, M.D.University, Rohtak	Member
9.	Dr.Goldi Puri, Associate Professor, IHTM, M.D.University, Rohtak	Member
10.	Dr. Naresh Kumar, Assistant Professor	Member
11.	IMSAR, M.D.University, Rohtak Dr. Mahender, Assistant Professor,	Member
12.	Dept. of Commerce, M.D. University, Rohtak Dr. Anoop Singh, Assistant Professor,	Member
13.	IHTM, M.D. University, Rohtak Prof. Gurucharan Singh,	
	University School of Business, Puniabi University, Patiala	Outside Expert
14.	Prof. Syed Inayat Zaidi Deptt. of Tourism and Hotel Management, Jamia Milia Islamia, New Delhi	Outside Expert
15.	Prof. Gulshan Lal Taneja, Registrar, M.D.University, Rohtak	Secretary

At the outset the Dean welcomed the members of the meeting of the Faculty of Management Sciences & Commerce. Thereafter the agenda was taken up for discussion

- Confirmed the minutes of the previous meeting of the Faculty of Management Sciences and 1. Commerce held on 02.08.2024 (Annexure-I, Page-1-4, already circulated)
- Noted the follow up action of the previous meeting of the Faculty of Management Sciences and 2. Commerce held on 02.08.2024 (Annexure-II, Pages-5, already circulated). 3.
- Considered the recommendations of the UGBOS in Management made vide Reso. No. 1 in its meeting held on 14.08.2024 that the Scheme of Examinations and Syllabi of B.A. Multidisciplinary with Honours in Marketing as per NEP-2020 w.e.f. the session 2024-25 may be prescribed as per Annexure-III, Pages 6-43 (already circulated)

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Co. cu 16/19/24

RESOLVED THAT THE SYLLABI OF DISCIPLINE SPECIFIC COURSE OF B.A. MULTIDISCIPLINARY PROGRAM (MARKETING) W.E.F THE SESSION RECOMMENDED TO THE ACADEMIC COUNCIL FOR CONSIDERATION AND

ALSO RESOLVED THAT THE COURSE CODES MAY BE GOT VETTED FROM THE DIRECTOR, IQAC.

Considered the recommendations of the UGBOS in Management made vide Reso. No. 2 in its meeting held on 14.08.2024 that the Syllabus of 1st year (1st & 2nd semester) of BBA 4 Year Program as per NEP-2020 w.e.f. the session 2024-25 may be prescribed as per Annexure-IV, Pages 44-67 (already circulated).

RESOLVED THAT THE SYLLABI OF 1st Year (1st & 2nd SEMESTER) OF BBA 4 YEAR PROGRAM, AS PER NEP-2020 W.E.F THE SESSION 2024-25 BE APPROVED.

5. Considered the recommendations of the PGBOS in Management made vide Reso. No. 2 in its meeting held on 14.08.2024 that the Syllabus 1st year (1st and 2nd semester) of MBA, MBA (SFS) and MBA (Business Psychology) as per NEP-2020 w.e.f. the session 2024-25 may be prescribed as per Annexure-V, Pages 68-118 (already circulated)

RESOLVED THAT THE SYLLABI OF 1st YEAR (1st & 2nd SEMESTER) OF MBA AND MBA (BUSINESS PSYCHOLOGY) AS PER NEP-2020 W.E.F. THE SESSION 2024-25 BE APPROVED.

Considered the recommendations of the PGBOS in Management made vide Reso. No. 3 in its meeting held on 14.08.2024 that the Syllabus 2nd Year (3rd & 4th semester) of 5 Year Integrated MBA as per NEP-2020 w.e.f. the session 2023-24 may be prescribed as per Annexure-VI, Pages 119-142 (already circulated).

RESOLVED THAT THE SYLLABUS OF 2nd YEAR (3rd & 4th SEMESTER) OF 5 YEAR INTEGRATED MBA PROFGRAM AS PER NEP-2020 W.E.F. THE SESSION 2024-25 FOR THE 5 YEAR INTEGRATED MBA PROGRAM COMMENCED IN 2023-24 BE APPROVED.

Considered the recommendations of the PGBOS in Commerce made vide Reso. No. 1 in its 7. meeting held on 02.08.2024 that the syllabus of M.Com. Five Year Integrated Program, 2nd year (3rd & 4th semester) as per NEP-2020 may be prescribed as per Annexure-VII, Pages143-182 (already circulated).

RESOLVED THAT THE SYLLABUS OF 2nd YEAR (3rd & 4th SEMESTER) OF M. COM. FIVE YEAR INTEGRATED PROFGRAM AS PER NEP-2020 FROM THE SESSION 2024-25 FOR THE M.COM. FIVE YEAR INTEGRATED PROGRAM COMMENCED IN 2023-24 BE APPROVED.

δ. Considered the recommendations of the PGBOS in Commerce made vide Reso. No. 1 in its meeting held on 06.08.2024 that the Scheme of Examinations and Syllabus of Ph.D. Course work from the session 2023-24 may be prescribed as per Annexure-VIII, Pages 183-190 (already circulated).

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RESOLVED THAT THE SYLLABUS OF PH.D. COURSE WORK IN COMMERCE FROM THE SESSION 2023-24 BE APPROVED EX-POST-FACTO AND THE SCHEME OF EXAMINATIONS BE RECOMMENDED TO THE ACADEMIC COUNCIL FOR CONSIDERATION AND EX-POST-FACTO APPROVAL. (Annexure-P/1, Pages 4-9). ALSO RESOLVED THAT THE COURSE CODES MAY BE GOT VETTED FROM THE

Considered the recommendations of the PGBOS in Hotel & Tourism Management made vide 9. Reso. No. 4 in its meeting held on 24.06.2024 that the Syllabus of the following Programs as per NEP-2020 w.e.f. the session 2024-25 may be prescribed as per Annexure-IX, Pages 191-367 i. Bachelor of Tourism & Travel Management (BTTM)

ii. 1 Year Master of Tourism & Travel Management (MTTM)

iii 2 Year Master of Tourism & Travel Management (MTTM)

RESOLVED THAT THE SYLLABI OF ABOVE PROGRAMS AS PER NEP-2020 FROM THE SESSION 2024-25 BE APPROVED.

Considered the recommendations of the PGBOS in Hotel & Tourism Management made vide 10. Reso. No. 2 in its meeting held on 09.09.2024 that the Syllabus of BTTM 2nd year onwards (3rd to 8th semester) as per NEP-2020 w.e.f. the session 2024-25 may be prescribed for the BTTM Program which commenced w.e.f. the session 2023-24 (Annexure-X, Pages 368-451, already circulated).

RESOLVED THE SYLLABI (3rd TO 8th SEMESTER) AS PER NEP-2020 W.E.F. THE SESSION 2024-25 FOR THE BTTM, YEAR BTTM PROGRAM COMMENCED IN 2023-24 BE APPROVED.

The meeting ended with the vote of thanks.

FOLLOW-UP ACTION REPORT ON FACULTY OF MANAGEMENT SCIENCES & COMMERCE RESOLUTIONS DATED 18.09.2024 ARE AS UNDER

Reso. No.	Brief Particular	What action has been taken on the resolution
1.	Minutes of meeting of previous meeting of the Faculty of Physical Sciences held on 18.09.2024	i donty,
2	Report on Follow-up action on the meeting of the Faculty of Physical Sciences held on 18.09.2024	The committee noted the follow-up action.
3.	Syllabi and Scheme of Examinations of "B.A. Multidisciplinary with Hons. In Marketing as per NEP-2020" from the session 2024-25	all the Concerned. Further, The SOE & Sylla have already been got uploaded on the University website after approval from the Vice-Chancelle.
4.	Syllabus of BBA 4year Program (1st & 2nd Sem.) as per NEP-2020 offered by the IMSAR w.e.f. the session 2024-25	The Decision of Academic Council The Decision of the Faculty has been conveyed tall the Concerned. Further, The SOE & Syllat have already been got uploaded on the Universit website after approval from the Vice-Chancelle
5.	Syllabus of MBA, MBA (SFS), and MBA (Business Psychology) 1 st & 2 nd Semester (1 st & 2 nd Sem.) offered by the IMSAR as per NEP-2020 w.e.f. the session 2024-25	The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllab have already been got uploaded on the University website after approval from the Vice-Chancello
5	Syllabus of 2 nd year (3 rd & 4 th Sem.) of MBA 5 Year Integrated Program offered by IMSAR w.e.f. the session 2024-25	The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllab have already been got uploaded on the University website after approval from the Vice-Chancellor
7	Syllabus of 2 nd year (3 rd & 4 th Sem.) of M.Com. 5 Year Integrated Program offered by Department of Commerce w.e.f. the session 2024-25	in anticipation of Academic Council The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllabi have already been got uploaded on the University website after approval from the Vice-Chancellor
	Syllabi of Ph.D Course work in Commerce w.e.f. the session 2023-24	The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllabi have already been got uploaded on the University website after approval from the Vice-Chancellor
	i. Bachelor of Tourism & Travel Management (BTTM) under NEP-	in anticipation of Academic Council The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllabi have already been got uploaded on the University website after approval from the Vice-Chancellor in anticipation of Academic Council
	Syllabi of BTTM, 2 nd year onwards (3 rd to 8 th Sem.) as per NEP-2020 w.e.f. the session 2024-25	The Decision of the Faculty has been conveyed to all the Concerned. Further, The SOE & Syllabinave already been got uploaded on the University website after approval from the Vice-Chancellor an anticipation of Academic Council



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Institute of Management Studies and Research (IMSAR)

PROCEEDINGS OF THE EMERGENT MEETING OF THE POST GRADUATE BOARD OF STUDIES IN MANAGEMENT STUDIES HELD ON 25.03.2025 AT 10.00 AM IN THE OFFICE OF THE DIRECTOR

The following members were present:

- 1. Prof. Satyawan Baroda, Chairman
- 2. Prof. Neelam Jain
- 3. Prof. Pardeep Ahlawat
- 4. Prof. Divya Malhan
- 5. Dr. Seema Singh
- 6. Dr. Sonia
- 7. Dr. Karmvir Sheokand
- 8. Dr. Saurabh Kant
- 9. Prof. Luxmi Malodia outside Expert (Online)

At the outset, confirmed the proceedings of PG Board of Studies in Management Studies meeting held on 24.01.2025.

Further, the Board considered the following agenda items:-

Item No. 1. To consider and approve the recommendations of the DRC held on 08.02.2025 and 22.03.2025 for the registration of the Ph.D.

The Board considered the recommendations of the meeting of the Departmental Research Committee held on 08.02.2025 and 22.03.2025. The synopsis of the following scholars are referred to the Academic Council for its consideration:-

S. No.	Roll No.	Name of the Scholar	Name of the Supervisor	Tentative Topic of Research
1.	202301	Ms. Parul Bansal	Dr. Ishwar Mittal	Users' Adoption and Continuance Intention: A Study of Over-The -Top Platforms.
2.	202302	Ms. Manisha	Dr. Naresh Kum <u>ar</u>	Assessment of Labour Welfare in Formal and Informal Sectors in India since Economic Reforms.
3.	202303	Mr. Vatan Duhan	Prof. Seema Singh	Adventure Sports Tourism: Exploring Awareness, Satisfaction and Revisit Intention
4,	202306	Ms. Manisha	Dr. Karamvir Sheokand	Adoption of Artificial Intelligence in Talent Acquisition: Role of Role of HR Readiness in Select ITes Organizations
5.	202308	Mr. Bhavik	Dr. Ishwar Mittal	Fintech and Financial Inclusion: The Influence of Digital Marketing and Digital Financial Literacy
6.	202309	Ms. Rashmi	Dr. Karamvir Sheokand	Impact of Green HRM Practices on Job Performance in Banks: The Mediating Role of Employee Engagement
7.	202310	Mr. Tilak Garg	Dr. Saurabh Kant	Adoption of Electric Vehicles in India: Analysing Factors Affecting Consumer



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				Behavioral Intention towards Electric Vehicles.
8.	202311	Ms. Preeti Kumari	Prof. Pardeep K Ahlawat	Immersive and Personalize Technologies: Consumer Engagement and Purchase Intention in India.
9.	202314	Ms. Preeti Devi	Dr. Sapna	Impact of Workplace Ostracism on Faculty Work Performance and Organizational Commitment in Higher Education Institutions in Haryana
10.	202315	Ms. Meenu	Prof. Rishi Chaudhry	Listed in Bombay Stock Exchange
11.	202316	Mr.Vishal Mehadiratta	Dr. Priyanka Yadav	Consumer Brand Engagement: A Study on Masstige Smartphones.
12.	202317	Ms. Mousam	Dr. Kuldeep Chaudhary	on Brand Image of Universities in North India: A Students' Perspective.
13.	202318	Ms. Nutan	Prof. Rishi Chaudhry	Intention in Personal Care Industry
14.	202319	Ms. Suchika	Dr. Pardeep K Ahlawat	Being: Engagement Dynamics in the Age
15.	202206	Ms. Priya	Dr. Saurabh Kant	Understanding Consumer Adoption of Quick Commerce in India: The Role of Trust, Perceived Risk, and Digital Transformation

Item No. 2. To approve the panel of examiners for Ph. D thesis Evaluation and Viva-Voce.

The Board resolved that the panel of examiners for the evaluation of Ph. D thesis and Viva-voce, if any, the Chairman be authorized to send the same at his own level.

Item No. 3. To approve the Syllabus of 5 Year MBA under NEP-2020 of Vocational Minor Course w.e.f. the session 2023-2028 for 4th, 5th, and 6th Semesters.

The Committee deliberated upon the Syllabi of Major Discipline Relevant (Vocational) - Minor of 5 Year MBA (2023-2028) 5th Sem (E-Business) and 6th Sem (Computer Network and Web Development). The syllabus has been approved and forwarded to the Faculty of Management Sciences and Commerce for approval.

Further, the Subjects of Major Discipline Relevant (Vocational)- Minor of 5 Year MBA (2023-2028) 4th Sem (Data Base Management Systems), 5th Sem (E-Business), 6th Sem (Computer Network and Web Development) and 4 Year BBA (2024-2028) 4th Sem (Data Base Management Systems), 5th Sem (E-Business), 6th Sem (Computer Network and Web Development) will be the part of common pool of Minor Courses offered by university in the respective semesters. Accordingly, necessary amendments need to be incorporated in the SOE of the above two programmes from retrospective effect.

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To approve the amendment in SOE of MBA 2 Year course under NEP-2020. Item No. 4.

> Resolved that, the following amendment in the Scheme of Examination (SOE) for the MBA 2-Year Programme (Batch 2024-2026) under NEP-2020 be approved and incorporated under the "Note" section of the 1st Semester:

> "In the 1st and 2nd Semesters, students shall be offered three optional papers in each semester. Each student must choose one subject in each semester. The subject opted in the 2nd Semester shall be the continuation of the subject selected in the 1st Semester."

Subjects are:

1st Semester Subjects:

Skill-Enhancement Course (SEC-1), Vocational Course (VOC-1), and Internship-1.

2nd Semester subjects:

Skill-Enhancement Course (SEC-2), Vocational Course (VOC-2), and Internship-2.

The amendment aims to ensure continuity and coherence in skill development and vocational training across both semesters.

The meeting ended with a vote of thanks to the chair.

CHAIRMAN

P.G. Board of Studies in Management

Endst. No. IMSAR/2025 IM CAN -2 94-407 Dated:

Copy of the overleaf is forwarded to the following for information and further necessary action:

All the members of PGBOS 1.

Controller of Examinations, M.D. University, Rohtak. 2.

Director, UCC, M.D. University, Rohtak. He is requested to upload the proceedings 3. on the University website.

OSD (Academic), M.D. University, Rohtak. 4.

Dy. Registrar (R&S), M.D. University, Rohtak. 5.

P.G. Board of Spilicettr Management

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DATABASE MANAGEMENT SYSTEM Course Code: 24 MS 504 MV01

L-T-P 3-0-1 Course Code: 24IMS504MV01

External Marks: 50 Internal Marks: 50

Time: 3 Hours

Course Objectives

1. To Understand the basic concepts and the applications of database systems

- 2. To Master the basics of SQL and construct queries using SQL
- 3. To understand the relational database design principles
- 4. To become familiar with the basic issues of transaction processing and concurrency control
- 5. To become familiar with database storage structures and access techniques

Course Outcomes

- CO1. Design relational databases.
- CO2. Understand normal forms and perform normalization.
- CO3. Design and develop a relational database system with appropriate functionality to process the data and with constraints to maintain data integrity and avoid data redundancy.
- CO4. Write SQL queries to retrieve and modify information from a database system.
- CO5. Create queries to retrieve information from structured, semi-structured, and unstructured data.

UNIT-I

Introduction to DBMS – Concept of database, objectives, advantages, limitations, structure, functions of DBMS; entities, attributes; schemas, sub-schema, data and Database Administrator (DBA)

UNIT-II

RDBMS and SQL – Introduction, terminologies, database design goals, database modeling life-cycle, keys, normalization forms; SQL, Pitfalls in RDBMS; Object Oriented DBMS

UNIT-III

Data Modelling Architecture and Design – introduction to data models, classification of data model – hierarchical, network and relational model; queries in DBMS; Database security

UNIT-IV

Database System Architecture – centralized, clicnt-server, parallel and distributed systems, recovery procedures in database system; remote backup systems

Lab: Working with Microsoft Access

SUGGESTED READINGS:

- 1. Navathe, Fundamental of Database System, Addison Wesley
- 2. Rob, Database System, Thomson Learning, Mumbai
- 3. Singh, C.S., Data Base System, New Age Publications, New Delhi
- 4. Saini, S.P.S., Anish Saini, Database Management System, Vayu Education of India, New Delhi

Instructions for External Examiner: The question paper shall be divided into two sections. Section 'A' shall comprise five short answer type questions from the whole of the syllabus carrying one mark each, which shall be compulsory. The answer to each question should not exceed 50 words normally. Section 'B' shall comprise 8 questions (2 questions from each unit). The students will be required to attempt four questions selecting one question from each unit. All questions will carry equal marks.

E-BUSINESS Paper code: 25IMS505MV01

L-T-P 3-1-0 External Marks: 70 Sessional Marks: 30

Time Allowed: 3 Hours

Course Outcomes

After completing the course students would be able to:

CO1: Outline the foundations and importance of E-Business;

CO2: Demonstrate an understanding of retailing in E-Business;

CO3: Analyse the impact of E-business on business models and strategy;

CO4: Describe the infrastructure needed for E-business;

CO5: Explain the key features of internet, intranets, and extranets and how they are related to each other:

Unit-I

Introduction to E-Business: Basics of E-Business – history of internet, evolut on of e-business, traditional business vs. e-business, organizational culture for e-business; e-business framework – from markets to communities, components of an e-enabled sell site, commerce platforms service, e-procurement; e-business development – e-business strategy (planning to design

Unit-II

E-Business Operations: e-marketplaces; e-procurement; supply chain management and e-business; enterprise resource planning; knowledge management and e-business

IInit_III

E-Business technologies and Trends: e-business infrastructure; e-business technologies; e-banking; e-governance; mobile business

Unit-IV

Issues and Challenges in E-Business: E-business applications; e-security; cybercrimes and cyber laws; Computer Fraud and abuse act; software piracy; computer viruses and harmful software; challenges in e-business; future of e-business

Suggested Readings:

- 1. Bozarth, Cecil C & Handfield, Rober B, Introduction to Operations and Supply Chain Management; Pearson Education, New Delhi.
- 2. Wisner, Joel D, Leong, G Keong & Tan, Keah-Choon, Principles of Supply Chain Management

 A Balanced Approach, Thomson Learning, New Delhi.
- 3. Gaither, Norman & Frazier, Greg, Operations Management, Thomson Learning, New Delhi.
- 4. Mahadevan, B, Operations Management Theory and Practice, Pearson Education, New Delhi
- 5. Krajewsk, Lee J & Ritzman, Larry P, Operations Management Processes and Value Chains, Pearson Education, New Delhi

Instructions for External Examiner: The question paper shall be divided into two sections. Section 'A' shall comprise of eight short answer type questions from whole of the syllabus carrying two marks each, which shall be compulsory. The answer to each question should not normally exceed 50 words. Section 'B' shall comprise 8 questions (2 questions from each unit). The students will be required to attempt four questions selecting one question from each unit. All questions will carry equal marks.

Q.

to -

COMPUTER NETWORKS AND WEB DEVELOPMENT 25IMS506MV01

L-T-P 3-0-1

External Marks: 50 Sessional Marks: 50

Time Allowed: 3 Hours

Course Outcomes

After completing the course students would be able to:

CO1. To analyze the classification of network services, protocols and architectures,

CO2. To understand key Internet applications and their protocols.

CO3. To design and analysis of the routing Protocols.

CO4. Investigate various design issues in Application layer.

UNIT-I

Understanding Computer Networks: Uses, benefits and limitations of computer networks; Types of computer networks; Network devices; Network topologies for LANS, Ethernet (IEEE 802.3), Tokenring (IEEE 802.5); Introduction to OSI, TCP/IP reference models.

UNIT-II

Data Communication System: Communication modes; Communication media; Analog and digital signals; Serial and parallel transmission, synchronous and asynchronous transmission; Concept and types of modulation; Switching techniques; Multiplexing.

UNIT-III

Web Design and Technology: Requirements of intelligent websites; Website planning process; Website organization; Useful and attractive web pages; Website and page development tools; Testing and maintaining a website; Evaluating web site performance.

UNIT-IV

HTML & Web Page Design: Structure of HTML Document; HTML tags, inserting images, creating links, tables, forms and frames. Network Security: Cryptography; Digital signature; Firewall; User identification and authentication.

Lab: Practice in Microsoft Front Page & HTML for web development, working with Web

SUGGESTED READINGS:

- 1. Forouzan, Data Communication & Networking, TMH, Delhi.
- 2. Comer, E. Douglas, Computer Networks and Internet 4e, Pearson Education, Delhi.
- 3. Napier Albert H. et al. (2009). Creating a winning E-Business. Cengage Learning, 2nd ed., New Delhi.
- 4. Miller, Data and Network Communication, Vikas Publishing House, New Delhi.
- 5. Tannenbaum, Computer Networks, PHI, Delhi.
- 6. Hagg, Baltzan & Philips, Business Driven Technology, TMH, N. Delhi.
- 7. Joseph P.T. (2006). E-Commerce: An Indian Perspective. Prentice Hall of India, 2nd ed., New Delhi.

Instructions for External Examiner: The question paper shall be divided in two sections. Section 'A' shall comprise of eight short answer type questions from whole of the syllabus carrying two marks each, which shall be compulsory. Answer to each question should not exceed 50 words normally. Section 'B' shall comprise 8 questions (2 questions from each unit). The students will be required to attempt four questions selecting one Question from each unit. All questions will carry equal marks.

G/



(A State University established under Haryana Act No. XXV of 1975)
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Institute of Management Studies and Research (IMSAR)

PROCEEDINGS OF THE EMERGENT MEETING OF THE POST GRADUATE BOARD OF STUDIES IN MANAGEMENT STUDIES HELD ON 25.03.2025 AT 10.00 AM IN THE OFFICE OF THE DIRECTOR

The following members were present:

- 1. Prof. Satyawan Baroda, Chairman
- 2. Prof. Neelam Jain
- 3. Prof. Pardeep Ahlawat
- 4. Prof. Divya Malhan
- 5. Dr. Seema Singh
- 6. Dr. Sonia
- 7. Dr. Karmvir Sheokand
- 8. Dr. Saurabh Kant
- 9. Prof. Luxmi Malodia outside Expert (Online)

At the outset, confirmed the proceedings of PG Board of Studies in Management Studies meeting held on 24.01.2025.

Further, the Board considered the following agenda items:-

Item No. 1. To consider and approve the recommendations of the DRC held on 08.02.2025 and 22.03.2025 for the registration of the Ph.D.

The Board considered the recommendations of the meeting of the Departmental Research Committee held on 08.02.2025 and 22.03.2025. The synopsis of the following scholars are referred to the Academic Council for its consideration:-

	1	7	1 - 2	
S.	Roll No.	Name of the	Name of the	Tentative Topic of Research
No.	}	Scholar	Supervisor	
1.	202301	Ms. Parul Bansal	Dr. Ishwar Mittal	Users' Adoption and Continuance Intention: A Study of Over-The -Top
		Dansar		Platforms.
2.	202302	Ms. Manisha	Dr. Naresh	1
			Kumar	and Informal Sectors in India since
	1	•		Economic Reforms.
3.	202303	Mr. Vatan	Prof. Seema Singh	Adventure Sports Tourism: Exploring
	<u> </u>	Duhan		Awareness, Satisfaction and Revisit
				Intention
4.	202306	Ms. Manisha	Dr. Karamvir	Adoption of Artificial Intelligence in
	1		Sheokand	Talent Acquisition: Role of Role of HR
				Readiness in Select ITes Organizations
5.	202308	Mr. Bhavik	Dr. Ishwar Mittal	Fintech and Financial Inclusion: The
	}	,		Influence of Digital Marketing and Digital
	•			Financial Literacy
6.	202309	Ms. Rashmi	Dr. Karamvir	Impact of Green HRM Practices on Job
			Sheokand	Performance in Banks: The Mediating
				Role of Employee Engagement
7.	202310	Mr. Tilak Garg	Dr. Saurabh Kant	Adoption of Electric Vehicles in India:
				Analysing Factors Affecting Consumer

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MAHARSHI DAYANAND UNIVERSITY, ROHTAK

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				Behavioral Intention towards Electric Vehicles.
8.	202311	Ms. Preeti Kumari	Prof. Pardeep K Ahlawat	Immersive and Personalize Technologies: Consumer Engagement and Purchase Intention in India.
9.	202314	Ms. Preeti Devi	Dr. Sapna	Impact of Workplace Ostracism on Faculty Work Performance and Organizational Commitment in Higher Education Institutions in Haryana
10.	202315	Ms. Meenu	Prof. Rishi Chaudhry	Performance Evaluation of SME IPOs Listed in Bombay Stock Exchange
11.	202316	Mr.Vishal Mehadiratta	Dr. Priyanka Yadav	Role of Brand Authenticity and Passion in Consumer Brand Engagement: A Study on Masstige Smartphones.
12.	202317	Ms. Mousam	Dr. Kuldeep Chaudhary	Role of Digital Marketing Communication on Brand Image of Universities in North India: A Students' Perspective.
13.	202318	Ms. Nutan	Prof. Rishi Chaudhry	Impact of Social Commerce on Purchase Intention in Personal Care Industry
14.	202319	Ms. Suchika	Dr. Pardeep K Ahlawat	Virtual Influencer and Consumer Well- Being: Engagement Dynamics in the Age of AI
15.	202206	Ms. Priya	Dr. Saurabh Kant	Understanding Consumer Adoption of Quick Commerce in India: The Role of Trust, Perceived Risk, and Digital Transformation

Item No. 2. To approve the panel of examiners for Ph. D thesis Evaluation and Viva-Voce.

The Board resolved that the panel of examiners for the evaluation of Ph. D thesis and Viva-voce, if any, the Chairman be authorized to send the same at his own level.

Item No. 3. To approve the Syllabus of 5 Year MBA under NEP-2020 of Vocational Minor Course w.e.f. the session 2023-2028 for 4th, 5th, and 6th Semesters.

The Committee deliberated upon the Syllabi of Major Discipline Relevant (Vocational) - Minor of 5 Year MBA (2023-2028) 5th Sem (E-Business) and 6th Sem (Computer Network and Web Development). The syllabus has been approved and forwarded to the Faculty of Management Sciences and Commerce for approval.

Further, the Subjects of Major Discipline Relevant (Vocational)- Minor of 5 Year MBA (2023-2028) 4th Sem (Data Base Management Systems), 5th Sem (E-Business), 6th Sem (Computer Network and Web Development) and 4 Year BBA (2024-2028) 4th Sem (Data Base Management Systems), 5th Sem (E-Business), 6th Sem (Computer Network and Web Development) will be the part of common pool of Minor Courses offered by university in the respective semesters. Accordingly, necessary amendments need to be incorporated in the SOE of the above two programmes from retrospective effect.





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Institute of Management Studies and Research (IMSAR)

To approve the amendment in SOE of MBA 2 Year course under NEP-2020. Item No. 4.

> Resolved that, the following amendment in the Scheme of Examination (SOE) for the MBA 2-Year Programme (Batch 2024-2026) under NEP-2020 be approved and incorporated under the "Note" section of the 1st Semester:

> "In the 1st and 2nd Semesters, students shall be offered three optional papers in each semester. Each student must choose one subject in each semester. The subject opted in the 2nd Semester shall be the continuation of the subject selected in the 1st Semester."

Subjects are:

1st Semester Subjects:

Skill-Enhancement Course (SEC-1), Vocational Course (VOC-1), and Internship-1.

2nd Semester subjects:

Skill-Enhancement Course (SEC-2), Vocational Course (VOC-2), and Internship-2.

The amendment aims to ensure continuity and coherence in skill development and vocational training across both semesters.

The meeting ended with a vote of thanks to the chair.

CHAIRMAN

P.G. Board of Studies in Management

Endst. No. IMSAR/2025

Copy of the overleaf is forwarded to the following for information and further necessary action:

All the members of PGBOS 1.

Controller of Examinations, M.D. University, Rohtak. 2.

Director, UCC, M.D. University, Rohtak. He is requested to upload the proceedings 3. on the University website.

QSD (Academic), M.D. University, Rohtak. 4.

Dy. Registrar (R&S), M.D. University, Rohtak. 5.

P.G. Board of Stolkicotin Management

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SCHEME OF EXAMINATION

8

SYLLABI

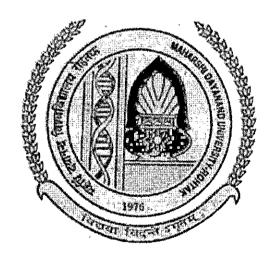
OF

2-YEAR
MASTER OF BUSINESS ADMINISTRATION

(Based on National Education Policy (NEP) - 2020)

WITH EFFECT FROM THE ACADEMIC SESSION

2024-25



MAHARSHI DAYANAND UNIVERSITY ROHTAK (HARYANA)

15

SCHEME OF EXAMINATION OF 2-YEAR MASTER OF BUSINESS ADMINISTRATION PROGRAMME

(Based on National Education Policy (NEP) - 2020)
WITH EFFECT FROM THE ACADEMIC SESSION 2024-25

PROGRAM SPECIFIC OUTCOMES

The program-specific outcomes of the 2-Year (Four Semester) MBA program are as follows:

- **PSO1:** Graduates are expected to collaborate and lead teams across organizational boundaries and demonstrate leadership qualities, maximize the usage of diverse skills of team members in the related context.
- PSO2: Comprehend and analyze the importance of functional and inter-functional areas.
- **PSO3:** Recognize opportunities available and face the challenges in the national and global business environment and adapt accordingly.
- **PSO4:** Employ appropriate models to select suitable projects for a business enterprise and manage firm growth through strategies such as mergers, acquisitions, international expansion, and new venture development.
- **PSO5:** Function as ethical, conscious, and socially responsible managers, capable of contributing to the sustainable development of the nation.
- **PSO6:** Preparing the students to lead a successful career in industry or pursue higher studies or become entrepreneurs.
- **PSO7:** Ability to offer commercially feasible and socially acceptable, managerial solutions to technical/non-technical problems.
- **PSO8:** Turning out graduates can demonstrate strong leadership skills, effective communication skills, professional etiquette, and a desire to be lifelong learners.

Structure for 2-Year MBA Programme

First Year of 2-Year MBA Program (NHEQF-Level 6): First Semester

Course Code	Title of the Course (s)	Summative	Formative	Practicum/	Total	Credits
	<u> </u>	Assessment		Viva-Voce	Marks	(L-T-P)
	Discipline-Speci	ific Courses -	Major (DSC :	1)		
24IMS201DS01	Management Process and	70	20	-	100	210
241W15ZU1D5U1	Organizational Behaviour	70	30		100	3-1-0
24IMS201DS02	Finance for Managers	70	30	-	100	3-1-0
24IMS201DS03	Strategic Marketing	70	30	_	100	3-1-0
24IMS201DS04	Strategic Human Resource	70	20		100	-
	Management	70	30		100	3-1-0
24IMS201DS05	Business Research	70	20	_	100	
	Methods	70	30		100	3-1-0
	Skill-Enhar	cement Cour	se (SEC 1)			
2411402010001	Business Ethics and					
24IMS201SE01	Communication Skills	50	-	50	100	3-0-1
	Vocatio	nal Course (V	OC 1)		1	
24IMS201MV01	IT for Managers-1	50	· - [50	100	3-0-1
		Internship 1		1-1	,	-
24IMS201IN01	Internship Report	100	-	-	100	4
	Total (Credits				24
Notes						_ ·

Note:

1. The duration of all the end-term theory examinations shall be 3 hours.

2. The Criteria for awarding the formative assessment of 30 marks throughout the Programme shall be as under:

a) Sessional Examination

20 marks.

b) Assignments/Presentations/Seminars and Class Participation

5 marks

c) Attendance

5 marks

Less than 65%

0 marks

Upto 70%

o mark

Upto 75%

2 marks 3 marks

Upto 80%

4 marks

Above 80%

5 marks

3. The Criteria for awarding the formative assessment of 15 marks for a practicum examination of (15+35=50) fifty marks throughout the Programme shall be as under:

10 marks

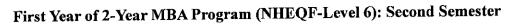
a) Practicum Assignments/Practicum Fileb) Attendance (Criteria as mentioned above in 2(c))

5 marks

- 4. The panel of examiners for end-semester theory examinations shall be prepared and approved by the PG BOS of IMSAR of the internal/external examiners based on their expertise/specialization/area of interest.
- 5. The panel of examiners based on the examiners' expertise/specialization/area of interest for practicum/viva-voce examination shall be recommended by the PG BOS of IMSAR. In case of unavailability of external examiners due to unavoidable circumstances, the Controller of Examinations may allow the conduct of practicum examinations by the internal examiners.
- The panel of examiners (ordinarily not below the rank of Associate Professor) for assessment of the Project reports/Dissertation/Research Project/Summer Internship Reports shall be recommended by the PG BOS of IMSAR.
- 7. The students are required to choose either SEC 1 or VOC 1 or Internship 1.
- 8. In the 1st and 2nd Semesters, Students shall be offered three optional papers in each semester. Each student must choose one subject in each semester. The subject opted in the 2nd Semester shall be the continuation of the subject selected in the 1st Semester

Subjects are:

- 1st Semester Subjects: Skill -Enhancement Course (SEC-1), Vocational Course (VOC-1) and Internship-1.
- 2nd Semester subjects: Skill –Enhancement Course (SEC-2), Vocational Course (VOC-2) and Internship-2.
- The amendment aims to ensure continuity and coherence in skill development and vocational training across both semesters.



Course Code	Title of the Course (s)	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	Credits (L-T-P)
.	Discipline-Speci	fic Courses -	Major (DSC 2	2)		<u> </u>
24IMS202DS01	Managerial Economics	70	30	-	100	3-1-0
24IMS202DS02	Business Environment	70	30	-	100	3-1-0
24IMS202DS03	Management Information System	70	30	-	100	3-1-0
24IMS202DS04	Total Quality Management	70	30	-	100	3-1-0
24IMS202DS05	Emotional Intelligence	70	30	-	100 -	3-1-0
	Skill-Enhar	ncement Cour	rse (SEC 2)			
24IMS202SE01	Personality and Soft Skills Development	50	-	50	100	3-0-1
	Vocation	onal Course (VOC 2)			
24IMS202MV02	IT for Managers-2	50		50	100	3-0-1
Internship 2						
24IMS202IN01	Internship Report	100	-	_	100	4
	Total	Credits				24

Note:

- 1. Students exiting the programme after the second semester i.e. after the first year on completion of 48 credits will be awarded PG Diploma in Business Administration.
- 2. The students are required to choose either SEC 2 or VOC 2 or Internship 2.
- 3. Immediately after completing the second semester, the students shall proceed to their Summer Internship (SI). The duration of the internship is 120 hours during summer vacation. The Summer Internship Report (SIR) prepared after SI completion shall be assessed in the third Semester as a compulsory course. The candidates will submit the SIR in the manner specified in the Ordinance. The SIR will be evaluated by an external examiner.

examiner.

Total Credits (24+24=48) for PG Diploma in Business Administration 48

Second year of 2-Year MBA Program (NHEQF Level 6.5) (STUDENT SHOULD SELECT ANY ONE OPTION FOR THE SECOND YEAR OF 2 YEAR PG PROGRAM)

Option 1: (Only Course Work) Second year of 2-Year MBA Program (NHEQF Level 6.5): Third Semester

Course Code	Title of the Course (s)	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	Credits (L-T-P)
	Discipline-Spec					
25IMS203DS01	Strategic Management	70	30	<u> </u>	100	3-1-0
		Marketing			·	
25IMS203DS02	Consumer Behavior	70	30	-	100	3-1-0
25IMS203DS03	Social Media Marketing	50	-	50	100	3-0-1
25IMS203DS04	Retail Management	70	30	-	100	3-1-0
_		Finance				
25IMS203DS05	Indian Financial System and Financial Services	70	30	-	100	3-1-0
25IMS203DS06	Project Management	70	30	-	100	3-1-0
25IMS203DS07	Business Taxation	70	30	-	100	3-1-0
	Human F	Resource Man	agement	_		
25IMS203DS08	Compensation Management	70	30	-	100	3-1-0
25IMS203DS09	Management of Industrial Relations	70	30	-	100	3-1-0
25IMS203DS10	Cross Cultural Human Resource Management	70	30	-	100	3-1-0
		mation Techno	ology		1	
25IMS203DS11	E-Commerce and Applications	70	30	-	100	3-1-0
25IMS203DS12	Multimedia and Web Development	70	30	-	100	3-1-0
25IMS203DS13	Advanced Database Management System	50		50	100	2-0-2
	Inter	national Busi	ness			
25IMS203DS14	International Trade Theory And Practices		30 .	-	100	3-1-0
25IMS203DS15	Export Import Management and Documentation	70	30	-	100	3-1-0
25IMS203DS16	Foreign Exchange Management	70	30	-	100	3-1-0
		Agri-Business				
25IMS203DS17	Agri-Business Environment and Policy	70	30	-	100	3-1-0

25IMS203DS19	Agri-Business	70	30	-	100	3-1-0
	Management					
25IMS203DS19	Agri-Business	70	30	-	100	3-1-0
_	Entrepreneurship					
	Opera	itions Manag	ement [.]			
25IMS203DS20	Technology Management	70	30		100	3-1-0
251MS203DS21	Supply Chain and	70	30	-	100	3-1-0
	Logistics Management		30		100	
25IMS203DS22	Operations Research	70	30	_	100	3-1-0
					_	
	Bu	siness Analyt	ies			
25IMS203DS23	Basics of Business	70	30	-	100	3-1-0
	Analytics	,,,				
25IMS203DS24	Applied Multivariate	70	30	-	100	3-1-0
	Analysis					
251MS203DS25	Information Economics	70	30	-	100	3-1-0
	and its Applications					
_		Public Policy	•			
25IMS203DS26	Public Policy Formulation	70	30	-	100	3-1-0
	and Evaluation	70	30		100	
25IMS203DS27	Sustainable Development	70	30	_	100	3-1-0
		/ / /			100	J 1 0
25IMS203DS28	Rural Development	70	30	- -	100	3-1-0
					100	
	Skill-Enha	ncement Cou	rse (SEC3)			
25IMS203SE01	Digital Marketing	50	-	50	100	3-0-1
		Internship 3				
25IMS203IN01	Summer Internship Report	100	-	-	100	4
•	Ī	roject Work	1	<u> </u>		
25IMS203PD01	Project Report	50	50	-	100	4
Nindan	<u> </u>					

Note:

 Students are required to choose any two courses from any two specialization areas offered under a dual specialization scheme from the given three groups, selecting not more than one specialization from one Group. A minimum of ten students are required to offer any specialization area from any two groups. The specialization area opted for in the 3rd Semester would remain the same in the 4th semester also.

GROUPA	GROUPB	Group C
HUMAN RESOURCE MANAGEMENT	MARKETING	FINANCE
BUSINESS ANALYTICS	PUBLIC POLICY	INTERNATIONAL BUSINESS
INFORMATION TECHNOLOGY	AGRI-BUSINESS	OPERATIONS MANAGEMENT

- 2. Each student in the courses of Digital Marketing will be given assignments such as developing an online business model/digital marketing strategies/employing digital marketing tactics for business expansion, etc. and the same will be evaluated by an external examiner from academia based on his/her expertise/specialization/area of interest recommended by the PG BOS of IMSAR for practicum/viva-voce examination and one internal examiner recommended by the Director of IMSAR.
- 3. The students are required to choose either SEC3 or Internship 3 or Project Work 1.
- 4. In case of Project Work1, the topic of the Research Project to be submitted for evaluation in the third Semester shall be submitted by the student along with a brief synopsis after finalization within first month of the Semester in consultation with the faculty member allotted as Research Supervisor by the Director.

the Semester in Consultation with the faculty member another as Research Supervisor by the Direct	oi.	
Total Credits	24	

Second year of 2-Year MBA Program (NHEQF Level 6.5): Fourth Semester

Course Code	Title of the Course (s)	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	Credits (L-T-P)				
	Discipline-Spec					(/				
25IMS204DS01	Entrepreneurship Development	50	-	50	100	3-0-1				
Marketing										
25IMS204DS02	Integrated Marketing Communication	70	30	-	100	3-1-0				
25IMS204DS03	Product and Brand Management	70	30	-	100	3-1-0				
25IMS204DS04	Sales and Distribution Management	70	30	-	100	3-1-0				
	1	Finance		•						
25IMS204DS05	Financial and Commodity Derivatives	70	30	-	100	3-1-0				
25IMS204DS06	International Financial Management	70	30	-	100	3-1-0				
25IMS204DS07	Investment Management	70	30	-	100	3-1-0				
	Human I	Resource Man	agement		1					
25IMS204DS08	Training and Development	70	30	-	100	3-1-0				
25IMS204DS09	Performance · Management Systems	70	30	-	100	3-1-0				
25IMS204DS10	Organizational Change and Intervention Strategies	70	30	-	100	3-1-0				
		mation Techno	ology							
25IMS204DS11	Information Security And Cyber Laws	70	30	-	100	3-1-0				
25IMS204DS12	Systems Analysis and Design	70	30	-	100	3-1-0				
25IMS204DS13	Programming in Visual Basic	50	-	50	100	3-0-1				
	Inter	national Busi	ness							
251MS204DS14	Cross Cultural And Global Management	70	30	-	100	3-1-0				
25IMS204DS15	Management Of Multinational Corporations	70	30	-	100	3-1-0				
25IMS204DS16	International Logistics	70	30	-	100	3-1-0				
		Agri-Business								
25IMS204DS17	Agricultural Input Marketing And Post- Harvest Management	70	30	-	100	3-1-0				
25IMS204DS18	Life Stock Business Management	70	30	-	100	3-1-0				

25IMS204DS19	Agricultural Marketing Management	70	30	-	100	3-1-0
	Opera	tions Manage	ement			
25IMS204DS20	Transportation Management	70	30	-	100	3-1-0
25IMS204DS21	Warehouse Management And Inventory Control	70	30	-	100	3-1-0
25IMS204DS22	Supply Chain Analytics	70	30	-	100	3-1-0
	Bu	siness Analyt	ics			
25IMS204DS23	Economics for Business Strategy	70	30	-	100	3-1-0
25IMS204DS24	Econometrics for Business Analytics	70	30	-	100	3-1-0
25IMS204DS25	Predictive Business Analytics	70	30	-	100	3-1-0
		Public Policy				
25IMS204DS26	Public Finance Administration	70	30	-	100	3-1-0
25IMS204DS27	Risk and Disaster Management	70	30	-	100	3-1-0
25IMS204DS28	Developmental Economics	70	30	-	100	3-1-0
	Skill-Enhar	ncement Cou	rse (SEC4)			
25IMS204SE01	Data Analysis using Excel	50	-	50	100	3-0-1
		Internship 4				
25IMS204IN01	Summer Internship Report	100		-	100	4 .
"		roject Work	2			
25IMS204PD01	Project Report	50	50		100	4
						

Note:

- 1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Business Administration upon securing 88 credits.
- 2. The students are required to choose either SEC 4 or Internship 4 or Project Work 2.
- 3. In the case of Project Work2, the topic of the Research Project to be submitted for evaluation in the fourth Semester shall be submitted by the student along with a brief synopsis after finalization within first month of the Semester in consultation with the faculty member allotted as Research Supervisor by the Director.
- 4. Each student in the course of Entrepreneurship Development will present a business idea developed during the semester and the same will be evaluated by a panel of external examiner(s) comprising one from industry and the other from academia recommended by the PG BOS of IMSAR along with one internal examiner recommended by the Director of IMSAR.

Total Credits 24

Option 2: (Coursework and Research)

Second year of 2-Year MBA Program (NHEQF Level 6.5): Third Semester

Course Code	Title of the Course (s) Summativ		Formative	Practicum/	Total	Credits
	1	Assessment	<u> </u>	·	Marks	(L-T-P)
	Discipline-Spec			r		1
25IMS203DS01	Strategic Management	70	30	-	100	3-1-0
05T 40000 000		Marketing				1
251MS203DS02	Consumer Behavior	70	30	ı	100	3-1-0
25IMS203DS03	Social Media Marketing	50	-	50	100	3-0-1
25IMS203DS04	Retail Management	70	30		100	3-1-0
		Finance			<u> </u>	<u> </u>
25IMS203DS05	Indian Financial System and Financial Services	70	30	-	100	3-1-0
25IMS203DS06	Project Management	70	30	-	100	3-1-0
25IMS203DS07	Business Taxation	70	30	-	100	3-1-0
	Human F	Resource Man	agement			
25IMS203DS08	Compensation Management	70	30	-	100	3-1-0
25IMS203DS09	Management of Industrial Relations	70	30	-	100	3-1-0
25IMS203DS10	Cross Cultural Human Resource Management	70	30	-	100	3-1-0
· .	<u> </u>	mation Techno	ology			
25IMS203DS11	E-Commerce and Applications	70	30	-	100	3-1-0
25IMS203DS12	Multimedia and Web Development	70	30	-	100	3-1-0
25IMS203DS13	Advanced Database Management System	50		50	100	2-0-2
	Inter	national Busi	ness		1	
25IMS203DS14	International Trade Theory And Practices	70	30	-	100	3-1-0
25IMS203DS15	Export Import Management and Documentation	70	30	-	100	3-1-0
25IMS203DS16	Foreign Exchange Management	70	30	-	100	3-1-0
	_	Agri-Business				
25IMS203DS17	Agri-Business Environment and Policy	70	30	-	100	3-1-0
25IMS203DS19	Agri-Business Management	70	30	-	100	3-1-0
25IMS203DS19	Agri-Business Entrepreneurship	70	30	-	100	3-1-0

	Opera	tions Manage	ment			
25IMS203DS20	Technology Management	70	30		100	3-1-0
25IMS203DS21	25IMS203DS21 Supply Chain and Logistics Management		30	-	100	3-1-0
25IMS203DS22	Operations Research	70	30	-	100	3-1-0
	Bu	siness Analyti	es			
25IMS203DS23	70	30	-	100	3-1-0	
Analytics 25IMS203DS24 Applied Multivariate Analysis		70	30	-	100	3-1-0
25IMS203DS25 Information Economics and its Applications		70	30	-	100	3-1-0
		Public Policy				
25IMS203DS26	Public Policy Formulation and Evaluation	70	30	-	100	3-1-0
25IMS203DS27	Sustainable Development	70	30	<u>-</u> .	100	3-1-0
25IMS203DS28	Rural Development	70	30	-	100	3-1-0
	Skill-Enha	ncement Cou	rse (SEC3)			
25IMS203SE01	Digital Marketing	50	-	50	100	3-0-1
		Internship 3				
25IMS203IN01	Summer Internship Report	100	-		100	4
		roject Work	, 			
25IMS203PD01	Project Report	50	50	-	100	4

Note:

5. Students are required to choose any two courses from any two specialization areas offered under a dual specialization scheme from the given three groups, selecting not more than one specialization from one Group. A minimum of ten students are required to offer any specialization area from any two groups. The specialization area opted for in the 3rd Semester would remain the same in the 4th semester also.

GROUPA	GROUPB	Group C.
HUMAN RESOURCE MANAGEMENT	MARKETING	FINANCE
BUSINESS ANALYTICS	PUBLIC POLICY	INTERNATIONAL BUSINESS
INFORMATION TECHNOLOGY	AGRI-BUSINESS	OPERATIONS MANAGEMENT

- 6. Each student in the courses of Digital Marketing will be given assignments such as developing an online business model/digital marketing strategies/employing digital marketing tactics for business expansion, etc. and the same will be evaluated by an external examiner from academia based on his/her expertise/specialization/area of interest recommended by the PG BOS of IMSAR for practicum/viva-voce examination and one internal examiner recommended by the Director of IMSAR.
- 7. The students are required to choose either SEC3 or Internship 3 or Project Work 1.
- 8. In the case of Project Work1, the topic of the Research Project to be submitted for evaluation in the third Semester shall be submitted by the student along with a brief synopsis after finalization within the first month of the Semester in consultation with the faculty member allotted as Research Supervisor by the Director.

Total Credits 24

Second year of 2-Year MBA Program (NHEQF Level 6.5): Fourth Semester

Course Code	Title of the Course (s)	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	Credits (L-T-P)
	Skill-Enhar	cement Cour	se (SEC 4)			
25IMS204SE01	Data Analysis using Excel	50	-	50	100	3-0-1
<u></u>		Internship 4			······································	
25IMS204IN01	Summer Internship Report	100	-	-	100	4
	Resea	rch Thesis/Pr	oject		·	
25IMS204PD01	Research Thesis/Project	200	200	100	500	20

Note:

- 1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Business Administration upon securing 88 credits.
- 2. The viva voce in respect of the Research Thesis/Project shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Director and two external examiners from the Industry and Academic field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from industry) out of the panel recommended by the PG BOS of IMSAR (two members shall form the quorum).

Total Credits (24+24+24+24) for 2-Year MBA

96

Option 3: (Only research work-only the students who have completed 3 years Bachelor's Programme)

Second year of 2-Year MBA Program (NHEQF Level 6.5): Third Semester

Course Code	Title of the Course (s)	Summative Formative Pr		Practicum/	Total	Credits				
Course Code	Title of the Course (s)	Assessment	Assessment	Viva-Voce	Marks	(L-T-P)				
Skill-Enhancement Course (SEC 3)										
25IMS203SE01	Digital Marketing	50	-	50	100	3-0-1				
Internship 3										
25IMS203IN01	Summer Internship Report	100	-	-	100	4				
Research Thesis/Project										
25IMS203PD01	Research Thesis/Project	200	200	100	500	20				
NT-4										

Note:

- 1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Business Administration upon securing 88 credits.
- 2. Each student in the courses of Digital Marketing will be given assignments such as developing an online business model/digital marketing strategies/employing digital marketing tactics for business expansion, etc. and the same will be evaluated by an external examiner from academia based on his/her expertise/specialization/area of interest recommended by the PG BOS of IMSAR for practicum/viva-voce examination and one internal examiner recommended by the Director of IMSAR.
- 3. Students who opted for option 3 should submit a project report/synopsis of at least 50 pages comprising of literature survey, identification of research problem, plan of work, methodology as well as practical work (if any) at the end of the third semester and the same will be evaluated by internal and external examiners.
- 4. The viva voce in respect of the Research Thesis/Project shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Director and two external examiners from the Industry and Academic field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from industry) out of the panel recommended by the PG BOS of IMSAR (two members shall form the quorum).

Second year of 2-Year MBA Program (NHEQF Level 6.5): Fourth Semester

Course Code	Title of the Course (s)	Summative Assessment		Practicum/ Viva-Voce	Total Marks	Credits (L-T-P)
	Skill-Enhai	ncement Cour	se (SEC 4)	·		
25IMS204SE01	Data Analysis using Excel	50	-	50	100	3-0-1
		Internship 4				
25IMS204IN01	Summer Internship Report	100	<u>-</u>	<u>-</u>	100	4
	Resea	arch Thesis/Pr	oject			
25IMS204PD01	Research Thesis/Project	200	200	100	500	20

Note:

1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Business Administration upon securing 88 credits.

2. Students who opted for option 3 should submit a project report/synopsis of at least 50 pages comprising of literature survey, identification of research problem, plan of work, methodology as well as practical work (if any) at the end of the third semester and the same will be evaluated by internal and external examiners.

3. The student should continue the research work in the fourth semester based on the project work/synopsis submitted at the end of the third semester. The final thesis/project report will be evaluated by the internal and external examiners.

4. The viva voce in respect of the final thesis/project report shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Director and two external examiners from the Industry and Academic field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from industry) out of the panel recommended by the PG BOS of IMSAR (two members shall form the quorum).

Total Credits (24+24+24+24) for 2-Year MBA

96

Instructions for the conduct of Practicum and Viva-Voce of the 2-Year Master of Business Administration Programme

A Board of Examiners shall conduct computer Practicum and Viva Voce, wherever applicable, on an invitation of the concerned Principal/Director of the affiliated College/Institute of the University. The Practicum/viva voce examination(s) of the courses (relating to IT/Computer or wherever specified) other than assessment of the Project reports/Dissertation/Research Project shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Principal/Director of the concerned College/Institute and one external examiner out of the panel recommended by the PG BOS of IMSAR. In case of unavailability of external examiners due to unavoidable circumstances, the Controller of Examinations may allow the conduct of practicum examinations by the internal examiners.

The viva voce in respect of the Research Project/Dissertation shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Director and two external examiners from the Industry and Academic field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from industry) out of the panel proposed/recommended by the PG BOS of IMSAR (two members shall form the quorum).

The concerned Principal/Director of the College/Institute shall request the examiner(s) at his level and make necessary arrangements for the smooth conduct of the examinations as stipulated in the Ordinances. The Principal/Director shall ensure to upload the marks awarded by the examiner(s) on the University website and also submit the hard copy of the award list along with the attendance of the candidates and eligibility proof of examiner duly signed by both the examiner(s) and Principal/Director to the office of the Controller of Examinations within 15 days of the conduct of examinations.

The concerned Principal/Director is also required to make payment of TA/DA, and examination remuneration to the examiner on the spot as per University norms, and the University will reimburse the same after submitting the bills to the Controller of Examinations duly verified by the concerned Principal/Director of the College/Institute. The Colleges/Institutes are also advised to invite the examiners from nearby stations only. In case the examiner(s) is/are invited beyond 100 km distance (one way), the permission of the Controller of Examination, Maharshi Dayanand University, may be sought.



A State University established under Haryana Act No. XXV of 1975)
'A'' Grade University Accredited by NAAC

Department of Commerce

A meeting of UGBOS in Commerce was held on 05.04.2025 at 10.30 A.M. in the office of Head, Department of Commerce, M.D.University, Rohtak. The following members were present:

1. Prof. Raj Pal Singh

2. Dr. Kapil Malhotra

3. Dr. Kanwaljeet Kaur

4. Dr. Shweta Kakkar

5. Dr. Seema Garg

6. Dr. Shobhna Goyal

7. Dr. Pushp Deep Dagar

8. Prof. Neelam Dhanda

Chairperson

Member

Member

Member 🎮

Member

Member :

Member

Outside Expert

Agenda:-

- 1. To Discuss the syllabus for UG in Commerce courses for the session for the session 2025-26.
- 2. Any Other items.

Resolution:

1. Considered and approved the syllabi of BCom. (NEP) 2nd Year.

The meeting ended with thanks to chair.

HOD Commerce

DEPARTMENT OF COMMERCE

GURRICULUM AND CREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM
Scheme of Examinations under National Education Policy 2020

w.e.f. Session 2024-25

r.	Paper Code	Nomenclature	Theory Marks	Int.	Viva- Voce	Total Mar	Exam Time	Credits L+T+P
i.	24COMI401D301	Financial	70	30		100	3 Hrs	3+1(P)
	- 400 G(017)000	Accounting Business Statistics	70	30	·	100	3 His	3+1(T)
2., 3.	24COMI401DS02 24COM401MI01	Business Statistics	70	30	,	100	3 Hrs	3+1(T)
"		Organisation and Management(For students of other disciplines except		22 N		1 (8)		
4.	24COMX01MD01	Financial Literacy (For students of other disciplines except	50		25	75	3 Hrs	2+1(T
5.		commerce) Ability	35	15		50	3 Hrs	02
.		Enhancement Courses		1				
٠.	, as •	(To be selected, from University						
6.	24COM401SE01	Common Pool) Business	50	-	25	75	3 Hrs	2+1(
7.	•	Communication Value Added	35.	15	 	50	3 Hrs	02
	31.	Courses (To be selected			1			147
5	9	from University Common Paul)				* * *.		
	Total Marks	B. Charling			50	550	' -	22

Abbreviation: -

1), DS :Discipline Specific Course 2) MI :Minor Course

3) MD:

Multi Disciplinary Course

Skill Enhancement Course

4) SE: 5) AE:

Ability Enhancement Course

6) VA:

Value Added Course

Head

DEPARTMENT OF COMMERCE CURRICULUM AND CREDIT FRAMEWORK FOR

BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2024-25

Bachelor of Commerce: 2nd Semester

							•	•
Sr	Paper Code.	Nomenclature	Theory	Viva-Voce	Int.	Total.	Exam	Credits:
No.	<u> </u>	`	Marks	, ' '	Ass.	Marks	Time	L+T+P
5.4.	24COMI402DS01	Advance	70	·	30	100	3 Hrs	3+1(P)
	,1	Financial	,	* ÷	, ,	[
		Accounting			.	'		
2.	24COMI402DS02	Business	70.	-	30	100	3 Hrs	3+1(T).
		Statistical			,		• '	1
]		Applications		,] ,		
3.	24COM402MI01	Fundamentals	70		30	100	3 Hrs	3+1(T)
1		of	1	1 2.	<i></i> ,	-		
1	 	Accounting(For	ļ ·] , ,				
1 4	. ,	students of other				[. *	†	i
1	1	disciplines except	•)	1 -	
		commerce)	! .	· · ·		<u> </u>		
4.	24COMX02MD01	Business	50	· • • •	25	75	3 Hrs	2+1(T)
1 1	-	Documentation.	·	} ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	1	"	l ''	l·' (
1 1		(For students of	ť.]		. 1
1 1		other disciplines	la. 2.					l·
1 1	'	except		St. Sec.		1.	∤ •	<u>ት</u>
<u> </u>	<u> </u>	commerce)		<u></u>	15.	50	3 Hrs	02
5.	[Ability	35.		13.	30	i ins.	1.02
[]		Enhancement	 ".		ľ			1
1 1		Courses	/ />		, · · · ·	. '		F
1		(To be selected]		þ	ľ	-	
1 1	•	fromUniversity) .	'	. '	1	ļ. <i></i> .	1
		Common Pool)	 	ļ	 	77.5	275	21700
6.	. 24COM402SE01	Digital :	50	25	• •	75	.3 Hrs	2+1(P)
1 1	, ,	Fluency in		· · · · · · · · · · · · · · · · · · ·	, ,		e	1
-	,	Business			: k	. 4 19.	1 5	<u> </u>
7.		Value Addçd	35		· 15	50	3 Hrs	02
1 " 1		Courses	}·	l ·	3:	ŀ		1.
1 1		(To be selected		٠,		,	Ϊ,	1
1 1		from University		.	} .	1.		' '
1		Common Pool)]	[<u> </u>
 	Total Marks &					550		22
				· 				

Abbreviation:-

Discipline Specific Course Minor Course.

MI:

2. MI: 3. MD:

Multi Disciplinary Course

DEPARTMENT OF COMMERCE
CURRICULUM AND CREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM
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Bachelor of Commerce: 3rd Semester

	S	r Paper Code	Nomenclature	Theory	·Int.	Viva-	Total	Exam	Credits
	N	ó.		Morks	Ass			,	1
	1			TVAREES	A33	Vace	Marks	Time	(L+T+P),
	1	25COMI403DS01	Comment	 	-			1	<u> </u>
-	1		Corporate	70	30	'~	100	3.Hrs	3+1(T)
	<u>1.</u>		· Accounting-I		ļ.		•	•	."
	2.	25COMI403DS02	Cost	70.	30		100	3 Hrs	3+1(I)
•	L	4	Accounting		نعر.			*.	
,	3.	25COMI403DS0	Business Laws	· .70. ·	.30		100	3 Ḥrs	3+1(T)
4	4.	25COM403MI01	Basics of	70	30		100	3 Hrs.	3+1(T)
			Corporate /	!	۱ ا				rise.
- 1	. •	1	Accounting(For students of other		` · :	٠ دا	ر مانور	1	
	•		disciplines except		- :				re. 4.
	5.	25COMX03MD01		50 <u></u>	25		75	3 Hrs	2+1(T)
	•		Governance		17				
- [- 1	r	(For students of				***: 1	_ [•
4	1	*•	other disciplines	·	٠		3	}	· •
	1	:	except commerce)		Ŧ	* 1	` }		* * * * * * * * * * * * * * * * * * * *
+	5.			35	15		.50	3 Hrs	02
1		1	Enhancement.	र वंद					· / ₂ .
			Course	* 2759 ;			: :4	13 3	• •
	-	. 1	(To be selected	-1	`. F				
	1	. [from University	E *	1.	1		1	•
			Common Pool)		.]	, i .			2 1/2 % W
7.	12			50	-1-	25	75	3Hrs	2+I(T)
		ı.a	nd Artificial 🗸		Ţ.		• 1		
	1		atelligence in 🗎 🧵	.	- 1		` : · -	·	
	1_		ommerce	~ : "	<u> </u>			<u>l</u>	
		Total Marks & Cr	edits	. 1.	1		600	, · · · · · · · · · · · · · · · · · · ·	24

DEPARTMENT OF COMMERCE
CURRICULUM AND GREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM
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Buchelor of Commerce: 4th Somester

Sr No.	Par	er Code	Nomenclature	Theory Marks	Int. Ass.	Viva-	Total	Exam	Credits
1.	25CO)	11404DS01	Corporate	70	30	Voce	Marks 100	Time:	(L+T+P) 3+1(T)
			Accounting-II			•	200		
2/	I	41404DS02	Company Laws	70	30		100	3 Hrs.	3+1(1)
3.	4	/1404D803	Auditing	. 70	30		100	3 Hrs	3+1(T)
4.	I	AI404DS04	Project Management	70	30	 	100	3 Hrs	3+1(T)
5.	25CO	1404MV01	Financial	. 50.	. =.	50	100	3 Hrs	3+1(T)
			Engineering	1.a.	. 1	ئ		:	
6.	٠,		Ability Enhancement.	35	15	· · · · · · · · · · · · · · · · · · ·	50	3 Hrs	02
•		1.	(To be selected from University Common				., ,		
7.	*. 91		Pool) Value Added Course	35	elv 🖟		1 3		3 V 20
,			(To be selected from	35	15	-	50	3 Hrs	02
			University Common Pool)	, , ,	•	•"			
	7	otal Marks &				50	600		24

Abbreviation:-

1. DS: Discipline Specific Course

2. MV: Minor Vocational

3. AE: Ability Enhancement Course

4. VA: Value Added Course

Note:

1. Students exiting the program after 4th Semester and securing 96 credits including 4 credits of summer internship will be awarded UG Diploma in Commerce

2. The students shall learn any job-oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their examination of 4th semester. They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes.

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MAHARSHI DAYANAND UNIVERSITY ROHTAK DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM
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Bachelor of Commerce: 5th Semester

Sr.	Paper Code .	Nomenclature	Theory	Int.	Total	Exam	Credits
No.	1.		Marks	Ass.	Morks	Time	(L+T+P)
1.	26COMI405DS01		70	30	100	3 Hrs	3+1(17)
2.	26COMI405DS02	Development	70	30	100	3 Hrs	3+1(T)
3.	26COMI405DS03	Accounting for Managerial Decisions	70	30	100	3 Hrs	3+1(T)
4.	26COMI405DS04	Managerial Economics,		30	100	3 Hrs 3 Hrs	3+1(T)
5.	26COM405MV01	Personal Finance					
5.	26COM405IN01	Internship			100		04
	Total Marks	& Credits		 -	600	- 7	. 24

Abbreviation:

1. DS: Discipline Specific Course

2. MV: Minor Vocational

3. IN: Internship

Note:

- 1. The students shall learn any job-oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their examination of 4th semester. Internship will require 120 hours (1 credit = 30 hrs of engagement). They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes. The evaluation of Summer Internship will be of 100 marks consisting 50 marks for their viva-voce and 50 marks for their PPT presentation (Before the Departmental Committee of the college/institute with an external examiner recommended by the PGBOS of commerce having Ph.D degree with minimum 5 years experience at University level.) to be held before the commencement of 5th semester exams.
- 2. The panel of examiners for assessment of the Project reports/Dissertation/Research Project/Summer Internship Reports shall be recommended by the BOS of commerce having Ph.D degree with minimum 5 years experience at University level.

MAHARSHI DAYANAND UNIVERSITY ROHTAK DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2024-25

Backelor of Commerce: 6th Semester.

						3.5	h a	<u> </u>
S	Paper Code	Nomenclature	Theory	Int.	Viva-Voce	a Total .	Exam	Credits
N	4		Marks	, Ass	e	Marks	Time	(L+T+P)
1:				· '				<u></u>
1.	26COMI406DS01	Income Tax	70	30 、	_ : ,	100.	3 Hrs	3+1(T)
ľ	•	Law &	1	- 1			,	·, ; ;
	1	Administration	.4., **		1. 3. 7. 6	1	, , ,	
2.	26COMI406DS02	Financial	70	30		100	3 Hrs	3+1(T)
<u> </u>		Management				<u> </u>		0.100
3.	26COMI406DS03	Goods &	70	30	.	100	3 Hrs	3+1(I)
	·	Services Tax-		f , 3	, , ,		م. د	
]] '	Law and :	·			-	,	}
	<u> </u>	Practices				100	3 Hrs	3+1(P)
4.	26COMI406DS04	Computerized	.70	30~		100	3 1113	3.16.7
, 1		Accounting :				, s s s		1 +
1		System			·	100	3 Hrs	3+1(T)
5.	26COM406MV01	Banking &	50		50	, Too l	ويبدر د.	, , , , ,
.		Insurance	. : }	· 5 1	3	, , , , ,	N. 6-4	
1			<u> </u>			-con		20
	Total Marks &	Credits			50	500	·	<u> </u>

Abbreviation:-

1. DS: Discipline Specific Course.
2. MV: Minor Vocational

Note: Students exiting the program after 6th Semester and securing 136 credits will be awarded

3 Years UG Degree in the relevant discipline/subject.

MAHARSHI DAYANAND UNIVERSITY ROHTAK

DEPARTMENT OF COMMERCE
CURRICULUM AND CREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2024-25

Bachelor of Commerce: 7th Semester

	~	•	•				•		•
Sr	Paper Code	Nomenclature	Theor	Int.	Practical	Total.	Exa	Credits	1
No			ý	Ass.	Viva-Voce	Mark	m.	THE THE	
			Marks		,	5	Time	·) /	
1.	24COM201DS01	Business	70	30		100	3 .	3+1(T)	ŀ
		Research	1	1	·-	i	Hrs		
		Methods	<u></u> _			,100	3	3+1(1)	╁
2.	24COM201DS02		70	30	•	, 100	2.00	3	1
,		Taxation			.,,, ., .		Hrs.		4
3.	24COM201DS03	Organisationa	70	305	•	100	3Hrs	3+1(T)	1
Ţ.		1 Behaviour	٠.,			\$ m. 194	· • .		Ì
<u>'</u>	× × × × × × × × × × × × × × × × × × ×	l	70	- 30		100	3	3+1(T)	7
4.	24COM201DS04	Business Analytics	, ,]	Hrs		
						100		211(35)	
5.	24COM201DS05	Accounting for	.70	30	- ,	100	3	3+1(T)	
		Managerial Decisions:					Hrs		
-	24COM201MV01	Stock Market	50	·	50	100	3.	3+1(T)	_
б.	270000202020402	Operations	-	1		100	Hrs		
	OR .	OR	ļ			100		04	
`	24COM201IN01	Internship			<u> </u>		 	1	
	Total Marks &	Credits	+ +		.50	600	1	24	

Abbreviation:-

DS: Discipline Specific Course
MV: Minor Vocational

ANAND UNIVERSITY

urriculum and credit framéwork for

Bachelor of Commerce (interdisciplinary) 4 year program Scheme of Examinations under National Education Policy 2020

w.e.f. Session 2024-25

Bachelor of Commerce: 8th Semester (with Hous.)

'1				_			
S	Paper Code	Nomenclature	Theory	Int.	Total	Exam	Credits
No			Murks	Ass.	Morks	Time.	(L+T+P)
1	24COM202DS01	Strategic Financial	. 70	30	100	3 Hrs	3+1(T)
		Management	¥. 			<u> </u>	
2.	24COM202DS02	Corporate Tax	70	30	100	3 Hrs	3+1(T)
		Planning &	* * *	l. "		·	
1		Management					3+1(T)
3.	24COM202DS03	Marketing of	70	30	100	3 Hrs	371(1)
ــــــــــــــــــــــــــــــــــــــ		Financial Services	70	30	100	3 Hrs	3+1(T)
4.	24COM202DS04	Rinancial Risk Management	70	30	100.	7 22	
5.	24COM202DS05	International	70	30	100	3 Hrs	3+1(T)
3.	2400112020203	Financial					:
		Management	1. 180 m		. 70	7 77 -	3+1(T).
6.	24COM202MV01	Production	70	30	100	3 Hrs	atitity.
. 1		Management	. \ \ *	, [04
1	L. GOLGODYON	OF Total and the	* }	1	100	. [V4
	1	Internship		, , , 			24
	Total Marks	& Credits		, A	600		. • <u></u>

Abbreviation:-

- 1. DS: Discipline Specific Course
- 2. MV.: Minor Vocational

Note:

- Students exiting the program after 8th Semester and securing 184 credits including 4 credits of summer internship will be awarded 4 Years UG Degree (Hons.) in the relevant discipline/subject.
- The students are required to choose either VOC or Internship.
- 3. Immediately after completing the seventh semester, the students shall proceed to their Summer Internship (SI). The duration of the internship is 120 hours during summer vacation. The Summer Internship Report (SIR) prepared after summer internship completion shall be assessed in the Eight Semester. The candidates will submit the Summer Internship Report in the manner specified in the Ordinance. The Summer Internship Report will be evaluated by an external examiner (as mentioned above).

CURRICULUM AND CREDIT FRAMEWORK FOR BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM Scheme of Examinations under National Education Policy 2020 W.e.f. Session 2024-25

Bachelor of Commerce: 8th Semester (Hons, with Research)

Sr	Paper Code	Nomenclature	Theory	Int.	Total	Exam	Credits
No.	· ·		Marks	Ass.	Marks	Time	(L+T+P)
1.,	24COM202DS01	Strategic Financial Management	. 70	30	100	3 Hrs	.3+1(1)
2.	24COM202DS02	Corporate Tax Planning &Management	70	.30	• 100	3 Hrs	3+1(T)
3.	24COM202MV01	Production Management	70	30	100 OR 100	3 Hrs	3+1(T) 04
4	27COMI408PD01	Dissertation/ Research Project	· · · · ·	2,0	300		12
	Total Marks	& Credits	7.4		600,	Ĩ	24

Abbreviation:-

1. DS:

Discipline Specific Course

2. MV:

Minor Vocational

3. RD:

Research Dissertation.

Note:

- 1. The students are required to choose either VOC or Internship:
- 2. The topic of the Research Dissertation to be submitted for evaluation in the eighth Semester shall be submitted by the student along with a brief synopsis after finalization in the 7th Semester in consultation with the faculty member allotted as Research Supervisor by the Head of Department.

3. Any student opting for a dissertation has to submit a synopsis to the Institute/College prepared in consultation with his/her Research Supervisor and appear before a Research Advisory Committee (RAC) constituted by the HOD/Principal of the concerned Department/College.

4. The panel of examiners for assessment of the Project reports/Dissertation/Research Project/Summer Internship Reports shall be recommended by the BOS of commerce having Ph.D degree with minimum 5 years experience at University level.

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MAHARSHI DAYANAND UNIVERSITY ROHTAK DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR
BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM
Scheme of Examinations under National Education Policy 2020
w.e.f. Session 2024-25

Bachelor of Commerce: 3rd Semester

Sr	Paper Code	Nomenclature	Theory	Int.	Viva-	Total	Exam	Credits
No.			Marks	Ass	Voce	Marks	Time	(L+T+P)
				,				` ′
1.	25COMI403DS01	Corporate	70	30		100	3 Hrs	3+1(T)
		Accounting-I						
2.	25COMI403DS02	Cost	70	30		100	3 Hrs	3+1(T)
		Accounting						
3.	25COMI403DS03	Business Laws	70	30	-	100	3 Hrs	3+1(T)
4.	25COM403MI01	Basics of	70	30		100	3 Hrs	3+1(T)
		Corporate Accounting(For						
		students of other						
	•	disciplines except commerce)						`
5.	25COMX03MD01	Corporate	50	25	_	75	3 Hrs	2+1(T)
		Governance			;			
	· 	(For students of						
		other disciplines						
		except commerce)						
6.	-	Ability	35	15	-	50	3 Hrs	02
i		Enhancement Course						
.]		(To be selected						
		from						
		University Common Pool)				İ		
7.	25COM403SE01	Cyber Security	50		25	75	3Hrs	2+1(T)
1		and Artificial						(-)
		Intelligence in Commerce				ŀ		
_	Total Marks &			-		600		24
								4-7

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Abbreviation:-

1. DS: Discipline Specific Course

2. MI: Minor Course

MD: Multi Disciplinary Course
 AE: Ability Enhancement Course
 SE: Skill Enhancement Course

Note:

- 1. Students exiting the program after 2nd Semester and securing 48 credits including 4 credits of summer internship will be awarded UG Certificate in the relevant discipline/subject.
- 2. The minor course mentioned above is offered for students of other disciplines except commerce.
- 3. A student of Commerce Department while selecting the minor discipline has to ensure that the course opted for minor discipline do not match with the Discipline Specific Course of his/her opted Programme.
- 4. The duration of all the end-term theory examinations shall be 3 hours.
- 5. The Criteria for awarding the internal assessment of 30 marks throughout the Programme shall be as under:
- 6. Sessional Examination: 20 marks.
- 7. Assignments/Presentations/Seminars and Class Participation: 5 marks
 - a. c) Attendance: 5 Marks

1. Less than 65%	0 Marks
2. Up to 70%	2Marks
3. Up to 75%	3 Marks
4. Up to 80%	4 Marks
5. Above 80%	5 marks

- 8. The panel of examiners for end-semester theory examinations shall be prepared and approved by the BOS of Commerce of the internal/external examiners based on their expertise/specialization/area of interest.
- 9. Viva -Voce will be conducted by External Examiner out of a panel recommended by Board of Studies.

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MAHARSHI DAYANAND UNIVERSITY ROHTAK DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR BACHELOR OF COMMERCE (INTERDISCIPLINARY) 4 YEAR PROGRAM Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2025-26

Bachelor of Commerce: 4th Semester

Sr	Paper Code	Nomenclature	Theory	Int.	Viva-	Total	Exam	Credits
No.			Marks	Ass.	Voce	Marks	Time	(L+T+P)
1.	25COMI404DS01	Corporate Accounting-II	70	30	-	100	3 Hrs	3+1(T)
2.	25COMI404DS02	Company Laws	70	30	-	100	3 Hrs	3+1(T)
3.	25COMI404DS03	Auditing	70	30	-	100	3 Hrs	3+1(T)
4.	25COMI404DS04	Project Management	70	30	_	100	3 Hrs	3+1(T)
5.	25COM404MV01	Financial Engineering	50	-	50	100	3 Hrs	3+1(T)
6.		Ability Enhancement Course (To be selected from University Common Pool)	35	15	-	50	3 Hrs	02
7.		Value Added Course (To be selected from University Common Pool)	35	15	-	50	3 Hrs	02
	Total Marks	& Credits			50	600		24

Abbreviation:-

1. DS: Discipline Specific Course

2. MV: Minor Vocational

3. AE: Ability Enhancement Course

4. VA: Value Added Course

Note:

1. Students exiting the program after 4th Semester and securing 96 credits including 4 credits of summer internship will be awarded UG Diploma in Commerce

2. The students shall learn any job-oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their examination of 4th semester. They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes.

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Corporate Accounting-I

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -3rd Sem	Course Code	25COMI403DS01
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CLO1: Understand the classification and issuance of different types of securities.

CLO2: Comprehend the classification, issuance, redemption, and underwriting of debentures, Understand the concept of goodwill and shares.

CLO3: Develop the ability to prepare final accounts in compliance with the Companies Act, 2013

CLO4: Gain knowledge of consolidated financial statements, Understand how to prepare financial reports for holding and subsidiary companies

Unit 1

Accounting for Share Capital and Debentures: Issue of equity shares, allotment and forfeiture, issue of Debentures and redemption.

Unit 2

Underwriting of shares and Debentures, Valuation of shares: methods, Treatment of profit and loses prior and subsequent to incorporation.

Unit 3

Company Final Accounts: Provisions of the Companies Act, 2013 - Preparation of Final Accounts - Adjustments Relating to Preparation of Final Accounts- Profit and Loss Account and Balance Sheet.

Unit 4

Accounting for Holding and Subsidiary Companies: Consolidated Financial Statements Suggested Readings:

- 1. Shukla M.C, Grewal T.S and Gupta S.C. Advance Accounts: S.Chand & comp., New Delhi.
- 2. Gupta R.L & Radha Swami M. Company Account: Sultan Chand, New Delhi.
- 3. Monga J.R,.Ahuja Girish and sehgal Ashok Financial Accounting: Mayur paper backs, Noida
- 4. Goel, D.K., Corporate Accounting. Arya Publications, New Delhi

5. P.C. Tulsian, Corporate Accounting, S.Chand Publishers

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Cost Accounting

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -3rd Sem	Course Code	25COMI403DS02
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CL01: Explain cost accounting concepts, control methods, incentive wage plans, and overhead classification, allocation, apportionment and absorption.

CLO2: Analyze labour cost components, control methods, incentive wage plans, and overhead classification, allocation, apportionment and absorption.

CLO3: Apply unit and operating costing methods and reconcile cost and financial accounts for accurate financial reporting.

CLO4: Demonstrate knowledge of contract and process costing (excluding equivalent production) and apply them to business scenarios.

Unit 1

Cost Accounting: Meaning, nature, scope and limitations; Concept of cost-elements and types; Cost of material, Inventory Control techniques. Pricing of issue inventory/material.

Unit 2

Labour Cost; Idle time, overtime, labour turnover, labour cost control, incentive wage plan. Overheads; meaning, classification, allocation, apportionment and absorption of overheads.

Unit Costing; Operating costing; Reconciliation of cost and financial accounts.

Unit 4

Contract Costing and Process Costing excluding equivalent production.

Suggested Readings:

- 1. Iyenger S.P. Cost Accounting Sultan chand & Sons, New Delhi.
- 2. Maheshwari S.N. & Mittal S.N. Cost Accounting Shree Mahavir Book Depot, Delhi
- 3. Jain S.P. & Narang K.L. Cost Accounting Principles and Practice Kalyani Publishers.

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Business Laws

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -3rd Sem	Course Code	25COMI403DS03
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	J Hours

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: Provides basic understanding of provisions for successfully entering the various type of contacts.

CLO2: Business law helps the society in realizing the business ethics in order to run a proper and authenticated business.

CLO3: Knowledge of consumer protection act is important for both buyer and seller in making marketing decisions.

CLO4: Helpful while doing dealings in foreign exchange.

CLO5: Acquainting college students with the role of law in business endeavors

Unit 1

The Indian Contract Act 1872: Contract – meaning, characteristics and kinds, essentials of valid contract – offer and acceptance, consideration, contractual capacity, free consent, legality of objects.

Unit 2

Contract of Indemnity and Guarantee, Contract of Bailment, Contract of Agency. Consumer Protection Act.

Unit 3

Sale of Goods Act 1930. Contract of sale, meaning and difference between sale and agreement to sell. Conditions and warranties Transfer of ownership in goods including sale by non-owners, Performance of contract of sale, unpaid seller – meaning and rights of an unpaid seller against the goods and the buyer.

Unit 4

The Foreign Exchange Management Act: Salient features of FEMA.

Suggested Readings:

- 1. Resai T.R.PartnershipAct, S.C.Sarkarand Sons, kolkata.
- 2. Kuchal M.C.BusinessLaw, Vikas Publishing House, NewDelhi.
- 3. Kapoor N.D.BusinessLaw, Sultan Chand and Sons, New Delhi
- 4. M.C.Kuchhal, Business Laws, Sultan Chand & Co., New Delhi.
- 5. N.D.Kapoor, Merchantile Law. Sultan Chand & Co., New Delhi.

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Basics of Corporate Accounting

Name of Program	Under Graduate	Program Code	Minor Course
Name of the Course	B.Com -3rd Sem	Course Code	25COM403MI01
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CLO1: Understand the types, issuance, forfeiture, re-issuance, and buyback of shares.

CLO2: Learn about the classification, issuance, and redemption of debentures, including financing methods.

CLO3: Gain knowledge of goodwill, its classification, and valuation methods, Understand share valuation, its objectives, determinants, and techniques.

CLO4: Develop skills in preparing and analyzing company financial statements.

Unit 1

Share Capital: Meaning, types, Accounting treatment: Issue, Forfeiture and Re-issue of shares, Buy Back of Equity Shares.

Unit 2

Debentures; Meaning, classification, Issue of Debentures. Redemption of Debentures: Meaning, Sources of finance for Redemption, Methods of Redemption.

Unit 3

Goodwill: Meaning, Features, Classification, Methods. Valuation of Shares: Meaning, Objectives Determinants, Methods.

Unit 4

Final accounts of companies: Income statement and Balance Sheet.

Suggested Readings:

- 1. Shukla M.C, Grewal T.S and Gupta S.C. Advance Accounts: S.Chand & comp., New Delhi.
- 2. Gupta R.L & Radha Swami M. Company Account: Sultan Chand, New Delhi.
- 3. Monga J.R,.Ahuja Girish and sehgal Ashok Financial Accounting: Mayur paper backs, Noida
- 4. Goel, D.K., Corporate Accounting. Arya Publications, New Delhi
- 5. P.C. Tulsian, Corporate Accounting, S.Chand Publishers

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Corporate Governance

Name of Program	Under Graduate	Program Code	Multidisciplinary
Name of the Course	B.Com -3rd Sem	Course Code	25COM403MD01
Hours per Week	3 hours	Credits	3
External Marks	50	Time of	3 Hours
Internal Marks	25	Examinations	o mound

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 5 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 10 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Students will be able to understand the fundamental concepts, principles, and importance of corporate governance.
- CLO 2: Students will develop knowledge of the role of corporate governance mechanisms, including boards of directors, shareholders, and other stakeholders.
- CLO 3: To analyse corporate governance structures, ethical considerations, and corporate social responsibility (CSR) practices.
- CLO 4: To evaluate regulatory frameworks and governance codes followed by corporations in India and internationally.

Unit 1

Corporate Governance: Meaning, objectives, and importance. Evolution of corporate governance in India and globally.

Unit 2

Theories of corporate governance: Agency Theory, Stakeholder Theory, Stewardship Theory, and Resource Dependence Theory. Corporate failures and the need for governance reforms.

Unit 3

Corporate Social Responsibility (CSR) and Business Ethics: Meaning, importance, and regulatory framework. Ethical decision-making and corporate sustainability. Corporate misconduct and fraud – Role of governance in fraud prevention. Whistle blowing mechanism and legal protection for whistleblowers.

Unit 4

Whistle blowing and Corporate Governance: The Concept of Whistle-Blowing; Types of Whistle-blowers; Whistle-blower Policy; the Whistle-Blower Legislation across Countries; Developments in India.

Suggested Readings:

Mallin, Christine A., Corporate Governance (Indian Edition), Oxford University Press. 57
Blowfield, Michael, and Alan Murray, Corporate Responsibility, Oxford University Press.
Geeta D. Rani, and R.K. Mishra, Corporate Governance-Theory and Practice, Excel Books, New Delhi. Anil Kumar, Corporate Governance: Theory and Practice, International Book House, New Delhi. K.V. Bhanumurthy, and Usha Krishna, Politics, Ethics and Social Responsibility of Business, Pearson Education.

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Cyber Security and Artificial Intelligence in Commerce

Name of Program	Under Graduate	Program Code	Skill Enhancement
Name of the Course	B.Com -3rd Sem	Course Code	25COM403SE01
Hours per Week	3 hours	Credits	3
External Marks	50	Time of	3 Hours
Viva Voce	25	Examinations	ŀ

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 5 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 10 marks each.

Course Learning Outcomes (CLO):

CLO1: To understand the concept of Cyber Security, its Techniques, Issues & Challenges and the major Cyber Security Policies in India.

CLO2: To comprehend the nature of various Cyber Crimes, the legal remedies available under the IT Act 2000, and the procedures for reporting Cyber Crimes through appropriate platforms.

CLO3: To be informed about various Social Media / Network Platforms, its Trends, Social Media Contents along with the Legal Aspects.

CLO4: To get familiar with Artificial Intelligence (AI) in the modern world along with its associated challenges and opportunities.

Unit 1

Overview of Cyber security: Concept of Cyber Security, Significance and its Fundamentals. Cyber Security Techniques: Cryptography, Encryption, Firewalls, Passwords, Privacy, Digital Signatures. Issues and Challenges in Cyber Security.

Regulations: Cyber Security Policies, Major Regulating Bodies, Compliance Requirements and Recent Government Initiatives in India.

Unit 2

Overview of Cyber Crime: Concept of Cyber Crime, Definition of Cyber-Crime under IT Act 2000. Classification of Cyber Crimes: Hacking and Malicious Code (Viruses, Time Bombs, Trojans, Malware, DOS, DDOS, Web Defacement, Phishing, Cloning), Financial Frauds and Social Engineering Attacks, Malware and Ransomware Attacks, Zero-Day and Zero-Click Attacks, Cyber Stalking, Cyber Bullying, and Cyber Pornography, Child Pornography, Cyber Laundering, Online Betting and Games, Cyber Terrorism. Digital Forensics.

Cyber Laws: Overview of IT Act 2000, Important Provisions, Reporting Cyber Crime, Investigation Techniques, Remedial Measures.

Unit 3

Social Media Overview and Security: Introduction to Social Networks/Media, Types of Social Media, Platforms of Social Media, Trends in Social Media (Deep Fakes, Sock puppets), Social Media Monitoring and Privacy: Hashtags, viral content, social media

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marketing, Managing Social Media Privacy & Security settings, Flagging and reporting of inappropriate content, Legal aspects of posting inappropriate content

Unit 4

Overview of Artificial Intelligence (AI): Meaning and Definition of AI, Emergence of AI in Modern IT world, Need and Significance of AI, Challenges and Opportunities of AI, AI in Commerce, AI in Cyber Security, ChatBots and Virtual Assistants: Boon or Bane, Artificial Intelligence vs. Ethics and Morality.

Suggested Readings:

Cyber Crime Impact in the New Millennium, by R. C Mishra, Authors Press. Edition 2010.

Cyber Security Understanding Cyber Crimes, Computer Forensics and Legal Perspectives by Sumit Belapure and Nina Godbole, Wiley India Pvt. Ltd. (First Edition, 2011)

Security in the Digital Age: Social Media Security Threats and Vulnerabilities by Henry A. Oliver; Create Space Independent Publishing Platform. (Pearson, 13th November, 2001)

Electronic Commerce by Elias M. Awad, Prentice Hall of India Pvt Ltd.

Cyber Laws: Intellectual Property & E-Commerce Security by Kumar K, Dominant Publishers.

Network Security Bible, Eric Cole, Ronald Krutz, James W. Conley, 2nd Edition, Wiley India Pvt. Ltd.

Fundamentals of Network Security by E. Maiwald, McGraw Hill.

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Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Corporate Accounting-II

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -4 th Sem	Course Code	25COMI404DS01
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CLO1: Understanding amalgamation, internal reconstruction, and accounting treatments.

CL02: Learning banking company accounts, types, and underwriting of shares and debentures.

CLO3: Gaining knowledge of company liquidation, legal provisions, and final statement preparation.

CLO4: Studying the double account system and electricity company accounts.

Unit 1

Amalgamation and absorption: Methods of computing Purchase consideration Amalgamation in the nature of Purchase method – Amalgamation in the nature of Merger or pooling of interest method – Treatment in the books of both the companies-Accounting of amalgamation and absorption in amalgamating and amalgamated companies-Internal Reconstruction of Companies

Unit 2

Accounts of Banking companies: Preparation of final accounts of banking companies and Profit & Loss account of bank. Accounting for General Insurance companies: Types of general insurance, premium, claim and commission.

Unit 3

Reporting Standards for Public Sector Undertakings, Accounts of Electricity Companies.

Unit 4

Liquidation of companies: Preparation of Liquidator's Final Statement of Account - Legal Provisions - Calculation of Liquidator's Remuneration - Adjustment of Shareholder's rights

Suggested Readings:

- 1. Shukla M.C, Grewal T.S and Gupta S.C. Advance Accounts: S.Chand & comp., New Delhi.
- 2. Gupta R.L & Radha Swami M. Company Account: Sultan Chand, New Delhi.
- 3. Monga J.R,.Ahuja Girish and sehgal Ashok Financial Accounting: Mayur paper backs, Noida

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4. Goel, D.K., Corporate Accounting. Arya Publications, New Delhi

5. P.C. Tulsian, Corporate Accounting, S.Chand Publishers

Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Company Laws

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -4 th Sem	Course Code	25COMI404DS02
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	-

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: Development of student skills in regulatory practice relating to company law.

CLO2: provide students with knowledge and appreciation of the major core topics in company law.

CLO3: Helpful at the time of formation of company to young entrepreneurs.

CLO4: study of company law provides information about hoe corporations, investors, directors, shareholders and other stakeholders interact with each other.

Unit 1

Company- Meaning and characteristics; feature of company; types of companies, advantages and disadvantages of incorporation; lifting of corporate veil.

Unit 2

Formation of company: promotion of company; functions of promoter; importance of importer; promoter's remuneration; legal status of promoter; rights of promoter; duties of promoter; liabilities of promoters; pre-incorporation contracts, incorporation and commencement of business. Prospectus- definition; public offer, contents; misleading prospectus and its consequences.

Unit 3

Memorandum of Association – Meaning; importance; clauses of memorandum of association and their Alteration; doctrine of ultra- vires. Article of Association; constructive notice and doctrine of indoor management.

Unit 4

Meeting of company- Essentials of valid meeting; meetings of Shareholder, annual general meeting; Extra-ordinary general meeting; meetings of board of directors; proxy; voting, notice, Agenda and Minutes of meetings. Directors, powers, liabilities, appointment and removal of directors.

Suggested Readings:

1. Kuchal M.C. Modern Indian Company law, Shri Mahavir Books, Noida.

2. Kaapor N.D. Company Law Incorporating the provisions of the companies Amendment

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3. Singh Avtar Company Law Eastern Book Company, Lucknow.

Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Auditing

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -4 th Sem	Course Code	25COMI404DS03
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: Understanding auditing principles, objectives, classification, and internal control.

CLO2: Learning audit procedures, vouching, verification, and asset valuation.

CLO3: Exploring company audits, auditor roles, special audits, and industry-specific auditing.

CLO4: Analyzing audit reports, investigation audits, cost audits, and auditing standards.

Unit 1

Introduction Meaning, Objectives, basic principles and techniques of Auditing, classification of audit. Audit Planning: Internal control, Internal check & Internal audit.

Unit 2

Audit Procedure: Routine checking, Vouching, Verification, Valuation of Assets including intangible & Liabilities including contingent liability.

Unit 3

Audit of Companies: Qualification, Appointment, powers, duties and liabilities of company Auditors Audit committees, Audit of depreciation and reserves. Special points in audit of private sector companies, banking companies and, insurance companies.

Unit 4

Audit Report: Qualifications, objectives, contents and types. Investigation: Nature and Objectives. Tax audit, Management audit and Cost audit; Relevant Auditing and Assurance Standards (AASs).

Suggested Readings:

- 1. Kumar Ravinder and Sharma Virender, Auditing, Principles and Practice, PHI Learning Private Limited, New Delhi.
- 2. Tondon B.N., Principles of Auditing, S. Chand and Co., New Delhi.
- 3. Gupta Kamal, Contemporary Auditing, Tata Mc Graw Hill, New Delhi.
- 4. Sharma T.R., Principles of Auditing, Sahitya Bhawan, Agra.
- 5. Jha Aruna, Auditing, Taxmann's Publications Pvt. Ltd.

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Department of Commerce M.D. University, Rohtak

Maharshi Dayanand University, Rohtak-124001

Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Project Management

Name of Program	Under Graduate	Program Code	DSC
Name of the Course	B.Com -4 th Sem	Course Code	25COMI404DS04
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: To enable the students to evolve a suitable framework for the Project Management.
- CLO 2: To acquaint with the knowledge of Project Planning and Budgeting.
- CLO 3: To gain insights about Project Appraisals and Project Scheduling.
- CLO 4: To learn how to evaluate and monitor projects.

Unit 1

Introduction to Projects: Project management, Project manager and his responsibilities, PM as a profession, selection of a project manager, Fitting projects into the parent Organization project management team, project model, Phases of Project management, Project environment, The 7S of Project management;

Project Analysis and Selection: Project Initiation and resource allocation, Market analysis and Demand analysis, Technical Analysis.

Unit 2

Project Planning: Time planning, Contents of Project plan, planning process, Work breakdown structure, process mapping;

Project Budgeting: Financial Projections, time value of money, cost of capital, Appraisal criteria, Risk analysis in capital investment decisions.

Unit 3

Environmental Appraisal of Projects: Meaning of Environment and pollution, Industrial pollution, pollution control standards, Environmental regulations in India, Environmental impact assessment;

Social Cost benefit Analysis: The rationale for Social cost benefit analysis, UNIDO approaches for Social Cost benefit analysis, Methods followed by Financial Institutions; Project Scheduling: PERT and CPM networks.

Unit 4

Monitoring and Controlling: Plan monitor control cycle, data collection and reporting, Project Control;

Evaluation and termination: Evaluation, Project auditing, Project termination.

Department of Commerce M.D. University, Rohtak

Maharshi Dayanand University, Rohtak-124001

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Suggested Readings:

- 1. Prasanna Chandra, Project Preparation Appraisal and Implementation.
- 2. Meredith, Shafer, Project Management: A Strategic Managerial Approach, Wiley.
- 3. Joseph Heagney, Fundamentals of Project Management, American Management Association.
- 4.Jeffery K. Pinto, Project Management: Achieving Competitive Advantage, Pearson Education.

Maharshi Dayanand University, Rohtak-124001

Head

Syllabi for Under Graduate Program in Commerce

Session: 2025-2026

Subject: Financial Engineering

Name of Program	Under Graduate	Program Code	Minor/Vocational
Name of the Course	B.Com -4 th Sem	Course Code	25COM404MV01
Hours per Week	4 hours	Credits	4
External Marks	50	Time of	3 Hours
Viva Voce	50	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Students will understand the meaning, need, and scope of financial engineering.
- CLO 2: Students will develop knowledge about financial derivatives, valuation techniques, and risk-return considerations in financial markets.
- CLO 3: Students will acquire an understanding of financial engineering processes, including securitization, restructuring, and risk assessment techniques like Value at Risk (VaR).
- CLO 4: Students will gain insights into emerging financial instruments and corporate risk management strategies, including hedging techniques and capital structure considerations.

Unit 1

Financial engineering — meaning and need of financial engineering, financial engineering visà-vis financial analysis, tools used in financial engineering, growth and need for financial engineering, skill for financial engineering.

Unit 2

Emerging instruments – hybrid securities, credit derivatives, options on debt instruments, exotic options, synthetic instruments, and issues related to accounting treatment of derivatives. Corporate risk management – planning and controlling, reasons for hedging, capital structure and hedging, interest rate risk management.

Unit 3

Financial engineering in India – financial derivatives and futures markets, nature, types, and value drivers of financial instruments and products, time value of money, required rate of return, valuation: absolute and relative valuation, risk-return, investment horizon, and portfolio considerations.

Unit 4

Financial engineering processes and strategies – asset and liability management, securitization, asset-backed securities, mortgage-backed securities, corporate restructuring, leverage buyouts and management buyouts, value at risk (VaR).

Suggested Readings:

Hull, J. C., Options, Futures, and Other Derivatives, Pearson Education.

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M.D. University, Rohtak

Maharshi Dayanand University, Rohtak-124001

Bödie, Z., Kane, A., & Marcus, A. J., Investments, McGraw-Hill Education.

Sundaram, R., & Das, S. R., Derivatives: Principles and Practice, McGraw-Hill.

Redhead, K., Financial Derivatives: An Introduction to Futures, Forwards, Options, and Swaps, Prentice Hall.

Tuckman, B., & Serrat, A., Fixed Income Securities: Tools for Today's Markets, Wiley.

Chance, D. M., & Brooks, R., Introduction to Derivatives and Risk Management, Cengage Learning.

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Hand

Department of Commerce M.D. University, Rohtak Page 17

Department of Commerce

An emergent meeting of PGBOS in Commerce was held on 29/03/2025 at 10.00 AM in the office of HOD, Commerce.

Agenda:

- 1. To consider the syllabi of MCom. 2yr. (NEP) 2nd year
- 2. To consider the syllabi of MCom. Integrated (NEP) 3rd year

Following were present in the meeting:

1. Prof. Rajpal Singh

2. Prof. Subhash Chand, KUK

3. Dr. Kapil Malhotra

4. 📢 . Kavita Jain, VMM Rohtak 🖟 பி. 🗸

5. Dr. Sushila, GCW Rohtak

Elan 19,3, 25

Jh 29/3/25

Resolution:

- 1. Considered and approved the syllabi of MCom.5Year (NEP) 2nd Year.
- 2. Considered and approved the syllabi of MCom. (NEP) 2nd Year.
- 3. Considered and approved the panel of PhD. Examiner in respect of Bharti.

The meeting ended with thanks to chair.

HOD Commerce

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2023-24

Com 5 Year Integrated: 1st Semester

Paper Code	Nomenclature	Theory Marks	Int. Ass.	Total Marks	Exam Time	Credits
	Descript Accounting		30	100		04
23COM501DSUL	Financial Accounts		30	100		.04
23COM501DS02	Business Management			100	3 Hrs	.04
23COM501MI01	Accounting (For students					03
23COM501MD01	Financial Literacy (For students of other	ि 50 ू र	25	75	3 Hrs	
	UTDs)	25	15	50	3 Hrs	02
	Courses (To be selected from	er A				
	Pool).	, f			72 XIm	03
23COM501SE01	Digital Fluency in	- 50	25	///////////////////////////////////////		
	Value Added Courses (To be selected from	35	15	50	3 Hrs	02
	Pool)			है। इस १ के १ अस १ के १		22
	23COM501DS01 23COM501DS02 23COM501MI01 23COM501MD01	23COM501DS01 Fnancial Accounting 23COM501DS02 Business Management 23COM501MI01 Fundamentals of Accounting (For students of other UTDs) 23COM501MD01 Financial Literacy (For students of other UTDs) Ability Enhancement Courses (To be selected from University Common Pool). 23COM501SE01 Digital Fluency in Business-1 Value Added Courses (To be selected from University Common University Common	23COM501DS01 Financial Accounting 70 23COM501DS02 Business Management 70 23COM501MI01 Fundamentals of 70 Accounting (For students of other UTDs) 23COM501MD01 Financial Literacy 50 (For students of other UTDs) Ability Enhancement 35 Courses (To be selected from University Common Pool) 23COM501SE01 Digital Fluency in Business-I Value Added Courses 35 (To be selected from University Common University Common	Paper Code Nomencial Accounting 70 30. 23COM501DS02 Business Management 70 30. 23COM501MI01 Fundamentals of 70 30. Accounting (For students of other UTDs) 23COM501MD01 Financial Literacy (For students of other UTDs) Ability Enhancement Courses (To be selected from University Common Pool) 23COM501SE01 Digital Fluency in Business-I Value Added Courses (To be selected from University Common University Common	Paper Code Nomenciature Marks Ass. Marks 23COM501DS01 Financial Accounting 70 30 100 23COM501DS02 Business Management 70 30 100 23COM501MI01 Fundamentals of Accounting (For students of other UTDs) 23COM501MD01 Financial Literacy 50 25 75 (For students of other UTDs) Ability Enhancement Courses (To be selected from University Common Pool) 23COM501SE01 Digital Fluency in Business-I Value Added Courses (To be selected from University Common University C	Paper Code Nomenclature Theory Marks Ass. Marks Time

Abbreviation:

1) DSC: Discipline Specific Course

2) MIC: Minor Course

3) MDC: Multi Disciplinary Course
4) SEC: Skill Enhancement Course

Note: 1. The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2. A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline Specific Course of his/her opted Programme.

Head

MAHARSHI DAYANAND UNIVERSITY ROHTAK

DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.c.f. Session 2023-24

M.Com 5 Year Integrated: 2nd Semester

Sr No.	Paper Code	Nomenclature	Theory Marks	Int.	Total Marks	Exam	Credits
L , "	23COM502DS01-	Advanced Financial Accounting	70	30	100	3 Hrs	.04
2.	23COM502DS02	Business Laws	70	30.	100	3 Hrs	04
3. S	23COM502MI01	Accounting for Partnership Firm (For students of other UTDs)	70	30	100	3 Hrs	04
4.	23COM502MD01	Business Documentation (For students of other UTDs)	5 0	25	75	3 Hrs	03
5.		Ability Enhancement Courses	35	15	50	3 Hrs	02
•	,	(To be selected from University Common Pool)			3 ^y		,*
6.	23COM502SE01	Digital Fluency in Business-II	50	25	75	3 Hrs	03
7.		Value Added Courses (To be selected from	35	15	50	3 Hrs.	02
	* * * * * * * * * * * * * * * * * * * *	University Common Pool)	35	15	-50	3 Hrs	02
Ť	Total M	arks & Crédits	, e	¥ 3	550		22

Abbreviation:-

1. DSC: Discipline Specific Course

2. MIC: Minor Course

3. MDC: Multi Disciplinary Course
4. SEC: Skill Enhancement Course

Note: 1) The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2) A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline Specific Course of his/her opted Programme.

3) Students exiting the program after 2nd Semester and securing 48 credits including 4 credits of summer internship will be awarded UG Certificate in the relevant discipline/subject.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2023-24

M.Com 5 Year Integrated: 3rd Semester

Sr	Paper Code		Theory	Int.	Total	Eram	Credits
No.			Marks	Ass.	Marks	Time	
1,	24COM503DS01	Corporate Accounting-I	70	30	100	3 Hrs	04
2.	24COM503DS02	Cost Accounting	70	30	100	3 Hrs	04 -
- 3.	24COM503DS03	Business Statistics and its Applications	70	30	100	3 His	04
4.	24COM503MI01	Basics of Corporate Accounting (For students of other UTDs)	70	30	100	3 Hrs	04
5.	24COM503MD01	Corporate Governance (For students of other UTDs)	50	25	75	3 Hrs	03
. . 6.		Ability Enhancement Course (To be selected from University Common Pool)	35	15	50	3 Hrs	02
7.	24COM503SE01	Cyber Security and Artificial Intelligence in Commerce	. 50	25	75	3Hrs	03
	Total M	arks & Credits	, , , , , , ,		600		24

Abbreviation:-

1. DSC : Discipline Specific Course

2. MIC : Minor Course

3. MDC: Multi Disciplinary Course 4. SEC: Skill Enhancement Course

Note: 1) The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2) A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline Specific Course of his/her opted Programme.

MAHARSHI DAYANAND UNIVERSITY ROHTAK

DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020

w.c.f. Session 2023-24

LCom 5 Year Integrated: 4th Semester

Sr	Paper Code	Nomenclature	Theory	Int.	Total	Exam	Credits
No.			Marks	Ass.	Marks	Time	
1.	24COM504DS01	Corporate Accounting-	70	30	100	3 Hrs.	. 04
		n i					27 1 2 m²
2 .	24COM504DS02	Cost Management	70	30	100	3 Hrs	04
3.	24COM504DS03	Financial Reporting & Auditing	70°-	30	100	3 Hrs	04
4.	24COM504DS04	Statistical Analysis for Business	70	30	100	3 His	04
5.	24COM504MV02	Financial Engineering	70	30	100	3 Hrs	04
					FO. 3	2 77-	00
6.		Ability Enhancement Course (To be selected from University Common Pool)	35	15	50	3 Hrs	02
7.		Value Added Course	35	15	50 €	3 Hrs	02
		(To be selected from University Common Pool)			in grand and a second a second and a second		
	Total Mark	is & Credits			600		24

Abbreviation:-

DSC: Discipline Specific Course
 MV: Minor/Vocational Course

Note: 1. Students exiting the program after Ath Semester and securing 96 credits including 4 credits of summer internship will be awarded UG Diploma in the relevant discipline/subject.

2. The students shall learn any job oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their annual examination of 4th semester. They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2023-24

M.Com 5 Year Integrated: 5th Semester

Sr.	Paper Code	Nomenclature	Theory Marks	Int. Ass.	Total Marks	Exam Time	Credits
1.	25COM505DS01	Income Tax	70	30	100	3 Hrs	04
2.	25COM505DS02	Financial Management of	70	30	100	3 Hrs	04
3.	25COM505DS03	Accounting for Managerial Decisions	70	,30	100	3 Hrs	04
4.	25COM505DS04	Project Management	70	30	1C0	3 Hrs	04
5.	25COM505MV01	Secretarial Practices 01/	70	30	. 100	3 Hrs	04
6.	25COM505IN01	Internship		J	100	-	04
		ks & Credits			QUO .		24

Abbreviation:

DSC: Discipline Specific Course
 MY: Minor/Vocational Course

Note: The students shall learn any job oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their annual examination of 4th semester. Internship will require 120 hours (1 credit = 30 hrs of engagement), They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes. The evaluation of Summer Internship will be of 100 marks consisting 50 marks for their viva voce and 50 marks for their PPT presentation (Before the Departmental Committee of the college/institute with an external examiner) to be held before the commencement of 5th semester exams.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020

w.e.f. Session 2023-24

M.Com 5 Year Integrated: 6th Semester

Sr.	Paper Code	Nomenclaturo	Theory	Int.	Total 5	Exam	Credits
No.			Marks	Ass.	Marks	Time	i i
<i>y</i> .	25COM506DS01	Income Tax Law & Administration	70	30	100	3 Hrs	04
Z.	25COM506DS02	Money and Banking of	70,	30	100	3 Hrs	04
/3.	25COM506DS03	Goods & Services Tax-	7 0	30	100	3 Hrs	04
4.	25COM506DS04	Human Resource	70	<u>3</u> 30, ∗	100	3 Hrs	04
<i>j</i> 5.	25COM505MV01	E-Filing 614	· 50	50(P)	100	3 Hrs	04
	Total Man	ks & Credits			500		20

Abbreviation:-

1. DSC: Discipline Specific Course

2. MV : Minor/Vocational Course

3. P Practical

Note: Students exiting the program after 6th Semester and securing 136 credits will be awarded 3 Years UG Degree in the relevant discipline/subject.

Details:- 1. Number of Students for Practical in One group = 15

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MAHARSHI DAYANAND UNIVERSITY ROHTAK DEPARTMENT OF COMMERCE

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2023-24

LCom 5 Year Integrated: 7th Semester

Sr	Paper Code	Nomenclature	Theory	Int.	Total	Exam	Credits
No.			Marks	Ass.	Marks	Time	
1;	26COM507DS01	Business Research Methods	70	30	100	3 Hrs	· 04
2.	26COM507DS02	Corporate Tax	70	30	100	3 Hrs	04
3.	26COM507DS03	Organisational Behaviour	70	30	100	3Hrs	04
4.	26COM507DS04	Business Analytics	70	30	100	3 Hrs	04
5.	26COM507DS05	Managerial Economics	70	30	100	3 Hrs	04
6.	26COM507MI01	Stock Market Operations (For students of other UTDs)	70	30	100	3 Hrs	04
	Total M	(arks & Credits			600		24

Abbreviation:-

1. DSC: Discipline Specific Course

2. MIC: Minor Course

Note: 1) The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2) A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline Specific Course of his/her opted Programme.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020

w.e.f. Session 2023-24

M.Com 5 Year Integrated: 8th Semester (with Hons.)

Sr	Paper Code	Nomenclature	Theory	Int.	Total	Exam	Credits
No.		Yan de ∯error a agint de	Marks	Ass.	Marks	Time	(C+T+P)
11.	26COM508DS01	Corporate Tax Planning & Management	70	30	100	3 Hrs	04
2.	26COM508DS02	International Financial Management	70	30	100	3 Hrs	04
3:	26COM508DS03	Export Import Procedure & Documentation	70	30	100	3 Hrs	04
4.	26COM508DS04	Financial Risk Management	70	30	100	3 Hrs	. 04
5.	26COM508DS05	Production Management	70	30	100	3 Hrs	04
6.	26COM508MI01	Financial Management (For students of other UTDs)	70	30	100	3 Hrs	· 04: [*]
, , , , , , , , , , , , , , , , , , ,	Total Mi	rks & Credits			600	y-,	24

Abbreviation:-

1. DSC: Discipline Specific Course

2. MIC : Minor Course

Note: 1) The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2) A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline Specific Course of his/her opted Programme.

3) Students exiting the program after 8th Semester and securing 184 credits including 4 credits of summer internship will be awarded 4 Years UG Degree (Hons.) in the relevant discipline/subject.

Head

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM.FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 W.c.f. Session 2023-24

M.Com 5 Year Integrated: 8th Semester (Hons. with Research)

	· ·	and the second s	3		25		3
Sr No.	. Paper Code	Nomenclature	Theory . Marks	Ass.	Total Marks	Exam Time	Credits
1.	26COM508DS06	Fundamental of Econometrics	70	30	100	3 Hrs	04*
2.	26COM508DS07	Quantitative Techniques in Research	70	30	100	3 Hrs	04
3.	26COM508MI04	Researchable Issues in Accounting Finance	50	15+35(KP)	100	,3 Hrs ,	. 04
4	26COM508RP01				300	\$ 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	12
	Total Mar.	ks & Credits	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		600		24

Abbreviation:-

1. DSC: Discipline Specific Course

2. MIC: Minor Course

3. RP: Research Proposal. For evaluation of Research Proposal, students shall prepare a research proposal including review of literature and the evaluation of the same shall be done by a Board of Examiners consisting of one internal examiner and one external examiner to be appointed by the HOD Commerce.

Note: 1) The minor course mentioned above is offered for the students of UTDs other than students of Commerce Department.

2) A student of Commerce Department while selecting the minor discipline has to ensure that the course of the opted minor discipline do not match with the Discipline and Course of his/her

opted Programme.

3) The viva voce in respect of the Research Project shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Head and two external examiners from the Industry and Academic Field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from the industry) out of the panel proposed/recommended by the Head, Department of Company /dean, faculty of Management Sciences and Commerce, and approved by the Vice Chancellor's nominee (two member shall form the quorum).

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP)
Scheme of Examinations under National Education Policy 2020
w.e.f. Session 2023-24

M.Com 5 Year Integrated: 9th Semester

Sr ,	Paper Code	Nomenclature	Ticory	Int.	Total	Exam	Credits
No.			Marks	Ass.	Marks	Time	
1.	27COM509DS01	Operations Research	70	30	100	3 Hrs	04
2.	27COM509DS02	Corporate Social Responsibility	70	30	100	3 Hrs	04
3.	27COM509DS03 OR	Financial and Commodity Derivatives OR	70	30.	- 100	3 Hrs	04
·	27COM509DS04 OR	Performance Management OR	70	30	100	3 Hrs	04
	27COM509DS05	Digital Marketing	70	30	100	3 Hrs	04
4.	27COM509DS06	Security Analysis and Portfolio Management OR	70	30	100	3 Hrs	.04
	27COM509DS07	Compensation Management	70	30	100	3 His	04
: :	OR 27COM509DS08	OR Rural Marketing	70	30	100	3 Hrs	04
5.	27COM509IN01	Internship		XX XX XX	100	(30' days)	04
7 ×	Total Ma	rks & Credits			500	A Paragraphic	20

Abbreviation:

1. DSC: Discipline Specific Course

*Note — The Students shall learn any job oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their annual examination of 8th semester. Internship will require 120 hours (1 credit = 30 hrs of engagement). They shall produce the certificate for the same in the office of the department before the commencement of 9th semester classes. The evaluation of Summer Internship will be of 100 marks consisting 50 marks for their viva voce and 50 marks for their PPT presentation (Before the Departmental Committee of the college/institute with an external examiner from their affiliated university) to be held before the commencement of 9th semester exams.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CONTYP)
Scheme of Examinations under National Education Folloy 2020

w.e.f. Session 2023-24

M.Com 5 Year Integrated: 10th Semester (with House)

Sr	Paper Code	Nomenclature	Theory	Ja.L.	Total.	Exam	Credits
No.	8	• 1	Marks	Ass.	Marks	Time	
l.	27COM510DS01	Foreign Exchange	70	30	ردر	3 Hrs	04
, *		Management	,		44e		
. y .	OR	or .		1 (4) (4) (4) (4)			
	27COM510DS02	Organisational Change and	70	30	100	3 Hrs	04
•	OR	Intervention Strategies OR	•				
ν.	.27COM510DS03	International Marketing	70	30	100	3 Hrs	04
2.	27COM510DS04	Risk and Insurance	70	30	1 10	3 Hrs	04
		Management				1	
••	OR	OR.			! } }	,	
ŕ	27COM510DS05	Business Negotiation	70	30	100	3 Hrs	04
. ,	OR	OR		To the second of	> 1 Ville Vi		
	27COM510DS06	Customer Relationship Management	70	30		3 Hrs	04
3.	27COM510RP01	Research Project/ Dissertation			500		12
<u></u>	Total M	arks & Credits			500	2.	20

Abbreviation:-

1. DSC: Discipline Specific Course

Note:- The viva voce in respect of the Research Project/Dissertation shall it conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the idead and two external examiners from the Industry and Academic Field (ordinarily not below the tank of Associate Professor and/or any professional working at a senior position from the and the out of the panel proposed/recommended by the Head, Department of Commerce /dean, insulting of the management Sciences, and Commerce, and approved by the Vice Chancellor/ Vice Chancellor/s non-law (two member shall form the quorum).

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020

w.c.f. Session 2023-24

I.Com 5 Year Integrated: 10th Semester (Hons. with Research)

Sr No.	Paper Code	Nomenclature	Theory	Jut.	Total	Exam	Credits
-	2700) 57100 77		Marks	Ass.	Marks	Time	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
	27COM510DS07	Advanced Econometric Modelling	70	.30	100	3 Hrs	04
2	27COM510DS08	Applied Multivariate	70	30	100	3 Hrs	04
3	27COM510RP01	Analysis Dissertation					
	En los prepares de la	ks & Credits			300 500		. 12 20

Abbreviation:-

1. DSC: Discipline Specific Course

Note:- 1. The viva voce in respect of the Dissertation shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the Head and two external examiners from the Industry and Academic Field (ordinarily not below the rank of Associate Professor and/or any professional working at a senior position from the industry) out of the panel proposed/recommended by the Head, Department of Commerce /dean, faculty of Management Sciences and Commerce, and approved by the Vice Chancellor/ Vice Chancellor's nominee (two member shall form the quorum).

2. Four credits of intereship earned by a student during summer internship after 2nd semester or 4th semester will be counted in 5th semester of a student who pursue 3 year UG Programmes without taking exit option. Four credits of internship earned by a student during summer internship after 8th semester will be counted in 9th semester of a student who pursue 5 year Integrated Programmes without taking exit option.

CURRICULUM AND CREDIT FRAMEWORK FOR
M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP)
Scheme of Examinations under National Education Policy 2020
w.e.f. Session 2023-24

M.Com 5 Year Integrated: 5th Semester

Sr.	Paper Code	Nomenclature	Theory Marks	Int. Ass.	Total Marks	Exam Time	Credits
No.		Billion and the second	70	30	100	3 Hrs	04
	25COM505DS01	Income Tax by Financial Management	70	30	100	3 Hrs	.04
	25COM505DS02 · 25COM505DS03	Accounting for Managerial	70	30	100	3 Hrs	04
		Decisions Ok-	70	30	100	3 Hrs	04
4.	25COM505DS04 25COM505MV01	Secretarial Practices 0/	70	30	. 100	3 Hrs	04
5. 	25COM505IN01	Internship	***	-	100		04
6. (,		rks & Credits	1	1877 y 1 1 1	600		24

Abbreviation:-

DSC: Discipline Specific Course
 MY: Minor/Vocational Course

Note: The students shall learn any job oriented skill under the Summer Internship of 01 month (30 days) during the month of May/June after their annual examination of 4th semester. Internship will require 120 hours (1 credit = 30 hrs of engagement). They shall produce the certificate for the same in the office of hours (1 credit = 30 hrs of engagement). They shall produce the certificate for the same in the office of hours (1 credit = 30 hrs of engagement). They shall produce the certificate for the same in the office of the department before the commencement of 5th semester classes. The evaluation of Summer Internship will be of 100 marks consisting 50 marks for their viva voce and 50 marks for their PPT presentation (Before the Departmental Committee of the college/institute with an external examiner) to be held before the commencement of 5th semester exams.

CURRICULUM AND CREDIT FRAMEWORK FOR M.COM FIVE YEAR INTEGRATED PROGRAMME (CCFYIP) Scheme of Examinations under National Education Policy 2020 w.e.f. Session 2023-24

M.Com 5 Year Integrated: 6th Semester

Sr.	Paper Code	Nomenclature	Theory Marks	Int. Ass.	Total Marks	Time	Credits
1/	25COM506DS01	Income Tax Law & Administration	70	30	100	3 Hrs	04
2.	25COM506DS02	Money and Banking of	70	30	100	3 Hrs	04
3.	25COM506DS03	Goods & Services Tax-	6 at 10 at 1	30'	100	3 Hrs	04
4.	25COM506DS04	Human Resource Accounting	70	30	100	3 Hrs	04
8.	25COM505MV01	E-Filing Wit	.50	50(P)	100	3 Hrs	04
	Total Ma	rks & Credits	<u> </u>	1	500		20

Abbreviation:-

1. DSC: Discipline Specific Course

2. MV: Minor/Vocational Course

3. P : Practical

Note: Students exiting the program after 6th Semester and securing 136 credits will be awarded 3 Years UG Degree in the relevant discipline/subject.

Details:- 1. Number of Students for Practical in One group = 15

Syllabi and S.O.E. for M.Com Integrated Program w.e.f. 2023-24 session

Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Income Tax

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com Integrated -5 th Sem	Course Code	25COM505DS01
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	5 Hours

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO 1: Students will be able to define key terms related to income tax, including agricultural income, exempted incomes, and residential status.

CLO2: To compute taxable income from salaries, including retirement benefits, allowances, and perquisites.

CLO3: To compute profits and gains from business or profession, including the impact of depreciation and analyze capital gains taxation, including exemptions and deductions.

CLO4: To apply set-off and carry-forward provisions for losses to minimize tax liability.

Unit 1

Income Tax: An introduction and important definitions; agriculture income; residential status & incidence of tax liability; exempted incomes.

Unit 2

Income from Salaries (including retirement benefits); Income from House Property.

Unit 3

Profits and Gains from Business or Profession, (Including depreciation); Capital Gains.

Unit 4

Income from other sources; clubbing of incomes & aggregation of incomes; set off and carry forward of losses; deductions to be made in computing total income.

Suggested Readings:

- 1. Direct Taxes law & Practice Dr. H.C.Mehrotra& Dr. S.P. Goyal, Sahitya Bhawan Publications, Agra.
- 2. Direct Taxes & Practice Dr. V.K. Singhania Taxmann Publication.
- 3. Direct Taxes law & Practice Dr. Bhagwati Prasad Wishwa Prakashan, N.Delhi.
- 4. Simplified Approach to income Tax: Dr. Girish ahuja& Dr. Ravi Gupta Sahitya Bhawan Publishes & Distributors, Agra. 34

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Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Financial Management

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com Integrated -5 th	Course Code	25COM505DS02
	Sem		
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

- CLO 1: To give overview of nature of Financial Management.
- CLO 2: Provide knowledge for Capital Budgeting Decisions and cost of capital.
- CLO 3: Better understanding of the concepts about Capital Structure and its determinants.
- CLO 4: Demonstrate knowledge about Dividend Policy and Working Capital Management.

Unit 1

Introduction: Financial Management: Meaning, objectives and scope of financial management; Goals of Financial Management: Wealth maximization and profit maximization. Financial Decisions and their relationships; Agency Theory; Financial Planning: Objectives and process; Time value of money and recent developments in financial management; Capitalization-Over Capitalization and Under capitalization.

Unit 2

Capital Budgeting Decision and Cost of Capital: Nature & importance, factors influencing capital expenditure decisions, Different techniques of Capital Budgeting, capital budgeting process, Capital Budgeting under risk and uncertainty.

Cost of Capital: Estimation of components of cost of capital, Computation of Cost of Equity, Cost of Retained Earnings, Cost of Debt and Cost of Preference Capital, Weighted Average Cost of Capital (WACC).

Unit 3

Capital Structure Decisions

Capital Structure: Meaning and determinants of Capital Structure. Theories of Capital Structure (Net Income, Net Operating Income, MM Hypothesis, Traditional Approach). Operating, Financial and Combined Leverage, EBIT-EPS Analysis

Unit 4

Dividend Policy and Working Capital Management Decisions:

Dividend Policy: Walter Model, Gordon Model, MM Approach; Determinants of Dividend policy. Working Capital Management and Control: Need, Types & determinants, assessment

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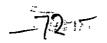


of working capital requirements; Management of Inventory, Management of Cash (Various Models) & Management of Receivables; Financing of working capital.

Suggested Readings:

- 1. Richard A. Brealey, Stewart C. Myers, and Franklin Allen, Principles of Corporate
- 2. Eugene F. Brigham and Michael C. Ehrhardt, Financial Management: Theory & Practice"
- 3. Pamela P. Peterson and Frank J. Fabozzi, Financial Management and Analysis"
- 4.R. Charles Moyer, James R. McGuigan, and William J. Kretlow, Financial Management: A Practical Approach"

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Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Accounting for Managerial Decisions

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com Integrated -5 th	Course Code	25COM505DS03
	Sem		
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of, two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least three numerical and three theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CLO 1: Students will understand the concept of management accounting, significance, and frameworks.

CLO2: Apply ratio analysis, cash flow, and fund flow statements for financial assessment and planning.

CLO3: Utilize marginal costing, cost-volume-profit analysis, and break-even techniques for business decision-making.

CLO4: Analyze capital budgeting methods and standard costing techniques, including variance analysis, for cost control.

Unit 1

Management Accounting: - evolution, meaning, objectives, nature, scope, functions, techniques and limitations. Financial Statements:-Forms of financial statements, uses, nature, importance, Limitations, approaches and tools of analysis. Ratio analysis: meaning, objectives, limitations; and types of ratios.

Unit 2

Fund Flow Statement: meaning, objectives, limitations and accounting procedure. Cash Flow Statement: meaning, objectives, limitations and accounting procedure.

Unit 3

Marginal Costing: meaning, advantages, marginal costing and absorption costing. Cost-Profit-Volume Analysis: Break Even Point, Margin of Safety, P/V Ratio, Concept of key factor. Break-Even Chart and its types.

Unit 4

Capital Budgeting: Meaning, nature, need, importance, the appraisal methods, Capital Rationing. Standard Costing: Meaning, advantages, limitation, applications, setting of standards, variance analysis, Including material variance, Labour variance and Overhead variance.

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Head Department of Commerce M.D. University, Rohtak



Suggested Readings:

1.J.K.Aggarwal, R.K.Aggarwal, M.L.Sharma – Accounting for Managerial Decisions – Ramesh Book Depot., Jaipur.

2.R.Kishore – Advance Management Accounting – Taxamn allied Services Pvt. Ltd.

3.M.Y.Khan, P.K.Jain - Management Account - Tata Mcgraw Hill.

4.Morngren, Sundem, Stratton – Introduction to Management Accounting - Pearson Accounting

5.S.N.Mittal – Accounting & Financial Management – Shree Mahavir Book Depot, NaiSarak, New Delhi.

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Department of Commerce M.D. University, Rohtak

Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Project Management

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com Integrated -5 th	Course Code	25COM505DS04
	Sem		
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: To enable the students to evolve a suitable framework for the Project Management.
- CLO 2: To acquaint with the knowledge of Project Planning and Budgeting.
- CLO 3: To gain insights about Project Appraisals and Project Scheduling.
- CLO 4: To learn how to evaluate and monitor projects.

Unit 1

Introduction to Projects: Project management, Project manager and his responsibilities, PM as a profession, selection of a project manager, Fitting projects into the parent Organization project management team, project model, Phases of Project management, Project environment, The 7S of Project management;

Project Analysis and Selection: Project Initiation and resource allocation, Market analysis and Demand analysis, Technical Analysis.

Unit 2

Project Planning: Time planning, Contents of Project plan, planning process, Work breakdown structure, process mapping;

Project Budgeting: Financial Projections, time value of money, cost of capital, Appraisal criteria, Risk analysis in capital investment decisions.

Unit 3

Environmental Appraisal of Projects: Meaning of Environment and pollution, pollution created by different industries, Methods of preventing pollution, Environmental regulations in India, Environmental impact assessment;

Social Cost benefit Analysis: The rationale for Social cost benefit analysis, UNIDO approaches for Social Cost benefit analysis, Methods followed by Financial Institutions; Project Scheduling: PERT and CPM networks.

Unit 4

Monitoring and Controlling: Plan monitor control cycle, data collection and reporting, Project Control;

Evaluation and termination: Evaluation, Project auditing, Project termination.

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Suggested Readings:

1. Prasanna Chandra, Project Preparation Appraisal and Implementation.

2. Meredith, Shafer, Project Management: A Strategic Managerial Approach, Wiley.

3. Joseph Heagney, Fundamentals of Project Management, American Management Association.

4.Jeffery K. Pinto, Project Management: Achieving Competitive Advantage, Pearson Education.

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Syllabi and S.O.E. for M.Com Integrated Program w.e.f. 2023-24 session

Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Secretarial Practices

Name of Program	Post-Graduate	Program Code	Minor/Vocational MV
Name of the Course	M.Com Integrated -5 th Sem	Course Code	25COM505MV01
Hours per Week	4 hours	Credits	4
External Marks Internal Marks	70 30	Time of Examinations	3 Hours

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: To understand the profile of a company secretary.

CLO2: To comprehend types, procedures, and secretarial duties related to corporate meetings.

CLO3: To understand prospectus, share capital, and dividend procedures with secretarial responsibilities.

CLO4: To Learn company winding-up processes and the significance of Secretarial Audit.

Secretary: Meaning of Secretary, Types of Secretaries, importance of Secretary, legal position, qualifications, appointment and qualities of Secretary, rights, duties and liabilities of Secretary, dismissal of company secretary.

Unit 2

Meetings: Meaning and purpose of meetings, types of meetings; Preparation for meetings: Notice, Agenda, Quorum, Role of Chairman, Minutes of meetings, duties of Secretary before, during and after a meeting, additional terms used in meetings.

Unit 3

Prospectus: Meaning, Types, Secretarial duties in the issue of Prospectus.

Share Capital: Meaning, Types, Secretary's duties in connection with issue of shares Dividend: Definition, Types, Secretarial procedure/duties regarding payment of dividend

Unit 4

Winding up: Winding up of company and dissolution; Methods of winding up Circumstances for winding up; winding up procedures; Secretarial duties for each method of winding up.

Secretarial Audit: Concept, Scope, Need, Importance and Benefits of Secretarial Audit. Appointment of Secretarial Auditor, Documents required for Secretarial Audit.

Suggested Readings:

1. Dr. B. Ravi - Company Law and Secretarial Practice (New Companies Act 2013)

Head



- 2. Gaffoor & Thothadri Company Law and Secretarial Practice, Vijay Nicole Prints, Chennai
- 3. M C Kuchhal, Secretarial Practice, Vikas Publishing House, New Delhi.
- 4. Mr. Srinivasan Company Law & Secretarial Practice, Margham Publications, Chennai
- 5. N. D Kapoor Company Law, Sultan Chand & Sons, New Delhi
- 6. Sangeet Kedia, Advanced Company Law and Practice, Pooja Law Publishing Company.
- 7. S.Srikanth, Shanti Rekha Rajagopal, Revathy Blakrishnan, Corporate Laws and Secretarial Practice, Jain Book
- 8. Taxman's Companies Act 2013 Taxman Publications, New Delhi
- 9. V.Balachandran and M.Govindarajan A Student Handbook on Company Law and Practice, Vijay Nicole Prrints, Chennai
- 10. Vinod Kothari Understanding Companies Act 2013 Jain book agency, New Delhi.

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Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Income Tax Laws & Administration

Name of Program	Post-Graduate	Program Code	DSC
Name of the	M.Com Integrated -6 th	Course Code	25COM506DS01
Course	Sem		
Hours per Week	4 hours	Credits	3 Hours
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations_	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Students will be able to explain the concepts of tax rebate and relief under the Income Tax Act and to understand and apply procedures for filing income tax returns (ITR-I and ITR-II).
- CLO 2: To assess tax liability for Hindu Undivided Families (HUFs) and evaluate the tax assessment process for Firms and Associations of Persons (AOPs)
- CLO 3: To identify various income tax authorities and describe their powers..
- CLO 4: To identify penalties, offences, and prosecutions related to tax violations.

Unit 1

Rebate & Relief of Tax; computation of total income and tax liability of individual; filling and filing of return (ITR - I and II).

Assessment of Hindu Undivided Family; Assessment of Firms & Association of Persons.

Unit 3

Income tax authorities & their powers; procedure for assessment; Deduction of Tax at Source (TDS); advance payment of tax.

Unit 4

Recovery & refund of tax; appeals & revision; penalties, offences & prosecutions.

Suggested Readings:

- 1. Direct Taxes Law & Practice: Dr. H C Mehrotra & Dr. S P Goyal, Sahitya Bhawan Publications, Agra.
- 2. Direct Taxes & Practice: Dr. V K Singhania, Taxman Publications.
- 3. Direct Taxes Law & Practice: Dr. Bhagwati Prasad, Wishva Prakashan, New Delhi
- 4. Simplified Approach to Income Tax: Dr. Girish Ahuja & Dr. Ravi Gupta Sahitya Bhawan Publishes & Distributors, Agra



Syllabi for Post Graduate Program in Commerce

Session: 2025-2026
Subject: Money and Banking

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Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com Integrated -6 th	Course Code	25COM506DS02
	Sem		
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Understanding the theoretical framework of Money and Banking.
- CLO 2: Integrated perspective on role of Money and Banking in Modern economies.
- **CLO 3:** To acquaint about banking theory and practice.
- CLO 4: To gain insights regarding monetary policy of India.

Unit 1

Introduction to Money: Meaning, Nature and functions of Money, Quantity Theory of Money - Classical, Keynesian, Monetarists; Theories of Money Supply, Components of Money Supply: Measures of Money Supply. Determinants of Money Supply, Money Multiplier.

Unit 2

Demand of Money: Classical Theory. Keynes Theory, Portfolio Balance Theory, Friedman's Theory; Monetary Policy - Meaning Objectives, and Instruments, The structure of interest rate-term structure and yield curve, Theories of term structure of interest rates. Demonetization in India.

Unit 3

Theories of Banking Commercial and Central Banking Systems - Functions, Credit Creation and Credit Control; Banking and Non-Banking Financial Intermediaries in India, RBI - Functions, Monetary Policy - Methods and Recent Changes in India, International Monetary policy transmission mechanism.

Unit 4

Business Monetary Policy: Concept of Monetary Policy. Instrument of Monetary Policy, Effectiveness of Monetary Policy in Recession; Effectiveness of Monetary Policy in Inflation, Objectives of Monetary Policy, Monetary Policy & Economic Growth. Monetary Policies of the Reserve Bank of India. Banking sectors reforms in india: BASEL norms.

Suggested Readings:

- 1. KPM Sundram. Money Banking and International Trade. Sultan Chand &Sons
- 2. T R Jain. Money and Banking, Jain Publications
- 3. P.N. Hajela. Money and Banking Theory with Indian Banking. Ane Books Pvt. Ltd.
- 4. N.Jadhav, Monetary Policy, Financial Stability and Central Banking in India. Macmillan.

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Syllabi for Post Graduate Program in Commerce

Subject: Goods and Services Tax-Law and Practices

	D. t. Curduata	Program Code	DSC
Name of Program	Post-Graduate		
Name of the	M.Com Integrated -6 th	Course Code	25COM506DS03
Course	Sem		
Hours per Week	4 hours	Credits	4
External Marks	70	Time of	3 Hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: Explain the fundamental principles, objectives, and structure of the Goods and Services Tax (GST) system.

CLO2: Analyze the legal framework, constitutional provisions, and key laws governing GST in the country.

CLO3: Demonstrate the process of GST registration, filing of returns, and compliance

CLO4: Explain the roles and responsibilities of GST authorities, including audits, assessments, and enforcement.

Unit 1

Tax structure in India, taxes as a source of revenue; Direct and indirect tax: Salient features, merits and demerits; Brief introduction of various direct and indirect taxes before introduction to GST (subsumed taxes); Canons of taxes.

Unit 2

An overview of Goods and Services Tax, historical background of GST, salient features of GST, drawbacks of GST, classification of goods, working of GST; Registration: Persons liable for registration, procedure for registration, cancellation of registration.

Unit 3

GST administration under CGST, SGST and IGST; Powers of officers; Levy and collection of GST: Liability of being taxed, liability to pay tax, levy and collection of tax, brief introduction to composition levy scheme; GST portal, ecosystem and service providers.

Unit 4

Central Goods and Services Tax Act, 2017: Definition of various terms, accounts and records, refund of tax, assessment, inspection, search, seizure and asset. Supply, scope of supply, types of supply; Time of levy of GST, time of supply of goods, value of supply

Head



under GST, related persons tax invoice, debit and credit notes.

Suggested Readings:

- 1.ABC of GST by Anil Goel and Pranjal Goel, Bharat Publishers
- 2. GST Ready Reckoner by Ashok Batra, Bharat Publishers
- 3. Handbook of GST, Rakesh Garg and Sandeep Garg, Commercial law publishers
- 4. Goods and Services Tax by Milland Kumar, EBC publishers.
- 5. GST and Custom Laws by K.M Bansal , Taxman Publishers

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Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: Human Resource Accounting

Name of Program Name of the	Post-Graduate M.Com Integrated -6 th	Program Code Course Code	DSC 25COM506DS04
Course Hours per Week	Sem 4 hours	Credits	4
External Marks Internal Marks	70 30	Time of Examinations	3 Hours

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO 1: Understanding of the dynamics of Human Resource Accounting and its associated cost & benefits.

CLO 2: Understanding of various Human Resource Cost Models and current practices in

CLO 3: Familiarity with Human Resource Audit and its methods.

CLO 4: Gain insights on HR Audit Intervention and different tools of HR Valuation.

Unit 1

Human Resource Accounting -Meaning, Need and Objectives of HR Accounting, Historical Development of Human Resource Accounting; Cost of Human Resource -Acquisition Cost, Training and Development Cost and Additional Cost; Benefits and Limitations of Human Resource Accounting, Reporting of Human Resource Accounting at National Levels; Disclosures at International Level.

Unit 2

Historical Cost Model - Meaning, Advantages and Limitations; Replacement Cost Model -Meaning, Advantages and Limitations; Opportunity Cost Model - Meaning, Advantages and Limitations; Capitalized Earnings Approach - Concept; Economic Value Model -Meaning, Advantages and Limitations; Capitalization of Salary - Meaning, Advantages and Limitations; Statutory Provisions governing HR accounts; Human Resource Accounting Practices in India.

Unit 3

Human Resource Audit - Meaning, Features, Objectives of HR Audit; Benefits and limitations of HR Audit; Need and Significance of HR Audit; Process of HR Audit; Approaches of HR Audit; Principles of Effective HR Auditing; Role of HR Auditor; Methods of conducting HR Audit - Interview, Workshop, Observation, Questionnaire; Components of HR Audit; HR Audit and Workforce Issues - Workforce Communication and Employee Relations; Performance Management; Compensation System; Teambuilding



System.

Unit 4

Areas covered by HR Audit - Pre-employment Requirements, Hiring Process, New-hire Orientation Process, Workplace Policies and Practices; HR Audit as Intervention -Introduction, Effectiveness of HRD Audit as an Intervention; Human Resource Audit and Business Linkages; Human Resource Auditing as a Tool of Human Resource Valuation: Introduction, Rationale of Human Resource Valuation and Auditing, Valuation of Human Resources, Issues in Human Capital Measurement and Reporting.

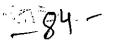
Suggested Readings:

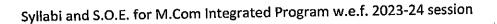
- 1. Ghosh, P.K, Human Resource Accounting, Sterling Publishers Pvt. Ltd.
- 2. Chatterjee, S.K., Human Resource Accounting: A Strategic Approach, **Publications**
- 3. Munda, Pradeep, Pandey, Sunil, Human Resource Accounting: A Comprehensive Guide, Notion Press.
- 4.Flamholtz, Eric. G, Human Resource Accounting: Advances in Concepts, Methods and Applications, Springer.

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Syllabi for Post Graduate Program in Commerce

Session: 2025-2026

Subject: E-Filing

Name of Program	Post-Graduate	Program Code	Minor/Vocational MV
Name of the Course	M.Com Integrated -6 th	Course Code	25COM506MV01
Hours per Week	4 hours	Credits	4
External Marks Internal Marks	50 50 (Practical)	Time of Examinations	3 Hours

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 5 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 10 marks each.

Course Learning Outcomes (CLO):

CLO1: To understand the concept of e-filing, its importance, and its role in various administrative and legal systems.

CLO2: Gain hands-on experience in filing essential documents electronically.

CLO3: Gain hands-on experience in filing ITR and GST electronically.

CLO4: To learn about the E-Filing in Judicial and legal systems as well as for company incorporation.

Unit 1

Definition and Meaning of E-Filing, Importance and Benefits of E-Filing, Comparison Between Manual Filing and E-Filing, Legal Framework Governing E-Filing in India, Compliance and Due Diligence in E-Filing, Problems in E-Filing.

Unit 2

Overview of Commonly Used Identity Proofs, E-Filing Portals for PAN, Aadhaar, Family ID, Passport, and Driving License, Process of Online Application, Correction, and Linking of Identity Documents

Unit 3

Meaning of E-Filing in Taxation (Income Tax and GST); Registration Process for E-Filing (ITR), Step-by-Step Guide to Filing Income Tax Returns (ITR);GST Registration and Return Filing Procedure

Unit 4

E-Filing of Company Incorporation Documents (MCA Portal), E-filing of key Business Documents (PAN, TAN, GST Registration and CIN); E-Filing in Judicial and Legal Systems (E-Courts, E-Stamping, etc.),

Suggested Readings:

- 1. Income Tax Department, GSTN, and MCA Portals
- 2. E-Filing User Manuals from Government Websites
- 3. Digital Security Guidelines for Online Filing.

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Department of Commerce

M.D. University, Rohtak

Department of Commerce

An emergent meeting of PGBOS in Commerce was held on 29/03/2025 at 10.00 AM in the office of HOD, Commerce.

Agenda:

- 1. To consider the syllabi of MCom. 2yr. (NEP) 2nd year
- 2. To consider the syllabi of MCom. Integrated (NEP) 3rd year

Following were present in the meeting:

1. Prof. Raipal Singh

2. Prof. Subhash Chand, KUK

3. Dr. Kapil Malhotra

4. 148. Kavita Jain, VMM Rohtak [منام 29/3/2025

5. Dr. Sushila, GCW Rohtak

horal 29.3. 25

JA 29/3/25

Resolution:

- 1. Considered and approved the syllabi of MCom.5Year (NEP) 2nd Year.
- 2. Considered and approved the syllabi of MCom. (NEP) 2nd Year.
- 3. Considered and approved the panel of PhD. Examiner in respect of Bharti.

The meeting ended with thanks to chair.

HOD Commerce

SCHEME OF EXAMINATIONS AND SYLLABI FOR M. COM

(Based on Curriculum and Credit Framework for PG Programs under NEP)



WITH EFFECT FROM THE SESSION 2024-25

MAHARSHI DAYANAND UNIVERSITY ROHTAK (HARYANA)

Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session Structure for 2 year Post Graduate Programme

Semes er	t Discipline-Specifie; Courses (DSC)	Vocational Courses	ch thesis/	Total Credits
		(NOC)/Internship	project	
First y	ear of 2 Year PG program (NHEQF Level 6)			
	DSC 1 @ 4 credits	SEC: Stock market		24
I	DSC 2@ 4 credits	Operations @ 4		
	DSC 3 @ 4 credits	credits		
	DSC 4@ 4 credits		1	
1	DSC 5@ 4 credits	OTO D 1 1		2.4
	DSC 6@ 4 credits	SEC: Production		24
I	DSC 7@ 4 credits	management@ 4		٠
1 I	DSC 8@ 4 credits	credits		
i -	DSC 9 @ 4 credits	1		
	DSC 10 @ 4 credits		<u> </u>	
discipline	tho exit after first year on completion of 48 cre	dits will be awarded PG	Diploma i	n concerned
Second year (STUDENT PROGRAM	nr of two year PG program (NHEQF Level 6.5) Г SHOULD SELECT ANY ONE OPTION F M)	OR THE SECOND Y	EAR OF 2	YEAR PG
Only Cour				
	DSC 11 @ 4 credits	SEC 3/Internship 3/		24
	DSC 12 @ 4 credits	Project Work 1 @ 4		2-1
	DSC 12 @ 4 credits DSC 13 @ 4 credits	credits		
Option 1	DSC 14@ 4 credits	Credits		
o paron 1	DSC 15@ 4 credits	+		
l	DSC 15@ 4 credits DSC 16 @ 4 credits	SEC4/Internship 4/		24
	DSC 17 @ 4 credits	Project Work 2 @ 4		24
	DSC17 @ 4 credits DSC18 @ 4 credits	credits		
		Credits		
	DSC19 @ 4 credits	_	.	
G	DSC20 @ 4 credits	<u> </u>		
Course wo	rk and Research	SEC 2//m4		24
	DSC 11 @ 4 credits	SEC 3/Internship 3		24
Ontion	DSC 12 @ 4 credits	@ 4 credits		
Option 2	DSC 13 @ 4 credits	4		
2	DSC 14 @ 4 credits			
•	DSC 15 @ 4 credits	SECA/Internalian 4	Dageron	
	<u>-</u>	SEC4/Internship 4	Resear	24
		@ 4 credits	ch thesis/	
			thesis/	
'			project @20	
1			credits	
		1	creans	

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Only Research (only for the students who have completed 3 Years Bachelor's Program)						
使 表现 医压缩	Semester	Discipline-Specific Courses (DSC)	Skill Enhancement Courses (SEC)/ Vocational Courses (VOC)/Internship	Research thesis/project	Total Credits	
	III		SEC3/Internship 3 @ 4 credits	20 credits*	24	
Option 3	IV	<u></u>	SEC4/Internship 4 @ 4 credits	20 credits**	24	

Note:

Hoad , Department of Commerce M.D. University, Rohtak

^{*}The students who opted Option 3 should submit a project report/synopsis of atleast 50 pages comprising of Literature survey, identification of Research Problem, Plan of work, methodology as well as practical work (if any) at the end of 3rd semester and the same will be evaluated by internal and external examiners.

^{**}The students should continue the research work in 4th semester based on the project work/synopsis submitted at the end of 3rd semester. The final thesis/project report will be evaluated by the internal and external examiners.

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Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session Structure for 1 year Post Graduate Programme (2nd year of 2 Year PG Program)

		Course (USC)	Courses (SEC) // Vocational Courses (VOC) Internship	Dissertation/ Project work	Total Credits
(STUDEN	T SHOULD S	SELECT ANY ONE O	PTION)		
Only Cour	se Work				
		DSC 11 @ 4	SEC 3/Internship 3/		24
1]	credits	Project Work 1 @ 4 credits		
0-4:0- 1	1 1	DSC 12 @ 4	@ 4 creans		
Option 1	(Semester	credits			
	III of 2	DSC 13 @ 4 credits			
	year PG	DSC 14 @ 4			
	Program)	credits	i i	·	
		DSC 15 @ 4	•		
		credits			
		DSC 16 @ 4	SEC4/Internship 4/		24
	п	credits	Project Work 2		
	(Semester	DSC 17 @ 4	@ 4 credits		
	III of 2	credits	<u>-</u>		
	year PG	DSC18 @ 4 credits			
	·Program)	DSC19 @ 4 credits		. '	
		DSC20 @ 4 credits			
Course wo	rk and Resea				
		DSC 11 @ 4	SEC 3/Internship 3		24
	!	credits	@ 4 credits		
Option	I	DSC 12 @ 4			1
2	(Semester	credits	i		
	III of 2	DSC 13 @ 4			
}	year PG	credits			
	Program)	DSC 14 @ 4			
		credits DSC 15 @ 4			
		credits			
	II	Cicuits	SEC4/Internship 4	Dissertation/	24
	(Semester		@ 4 credits	Project work	
	III of 2			@ 20 credits	
	year PG	,			
	Program)				

Structure for 2-Year M. Com Programme

First Year of 2-Year M. Com Program: First Semester

Course Type	Nomenclature	Course Code	Internal Marks	External Marks	Practicum/ Viva-Voce	Total Marks	L-T-P	
	Discipline-Specific Courses – Major (DSC)							
DSC 1 @ 4 credits	Business Research Methods	24COM201DS01	·30	70		100	3-1-0	
DSC 2 @ 4 credits	Corporate Taxation	24COM201DS02	30	70		100	3-1-0	
DSC 3 @ 4 credits	Organizational Behaviour	24COM201DS03	30	70		100	3-1-0	
DSC 4 @ 4 credits	Business Analytics	24COM201DS04	30 ·	70		100	3-1-0	
DSC 5 @ 4 credits	Accounting for Managerial Decisions	24COM201DS05	30	70		100	3-1-0	
		Vocational C	ourse (V	OC 1)				
VOC 1@ 4 credits	Stock Market Operations	24COM201MV01	30	70		100	3-1-0	
		Inter	nship 1					
Internship 1 @ 4 credits	Internship	24COM201IN01				100	4	

Note:

- 1. The duration of all the end-term theory examinations shall be 3 hours.
- 2. The Criteria for awarding the formative assessment of 30 marks throughout the Programme shall be as under:
 - a) Sessional Examination: 20 marks.
 - b) Assignments/Presentations/Seminars and Class Participation: 5 marks
 - c) Attendance : 5 Marks

 Less than 65%
 0 Marks

 Up to 70%
 2Marks

 Up to 75%
 3 Marks

 Up to 80%
 4 Marks

 Above 80%
 5 marks

3. The panel of examiners for end-semester theory examinations shall be prepared and approved by the PGBOS of Commerce of the internal/external examiners based on their expertise/specialization/area of interest.

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4. The panel of examiners (having Ph.D degree with minimum 5 years experience at assessment of the Project reports/Dissertation/Research University level) for Project/Summer Internship Reports shall be recommended by the PGBOS of Commerce.

5. The students are required to choose either VOC 1 or Internship 1.

First Year of 2-Year M. Com Program: Second Semester

Course Type	Nomenclature	Course Code	Internal Marks	External Marks	Practicum/ Viva-Voce	Total Marks	L-T-P
	Disci	pline-Specific Co	urses – M	ajor (DS	C)		
DSC 6 @ 4 credits	Strategic Financial Management	24COM202DS01	30	70		100	3-1-0
DSC 7 @ 4 credits	Corporate Tax Planning & Management	24COM202DS02	30	70		100	3-1-0
DSC 8 @ 4 credits	Marketing of financial services	24COM202DS03	30	70		100	3-1-0
DSC 9 @ 4 credits	Financial Risk Management	24COM202DS04	30	70		100	3-1-0
DSC 10 @ 4 credits	International Financial Management	24COM202DS05	30	70		100	3-1-0
-	_	Vocational Co	urse (VO	C 2)			
VOC 2@ 4 credits	Production Management	24COM202MV02	30	70		100	3-1-0
		Intern	ship 2			·	
Internship 2 @ 4 credits	Internship	24COM202IN01				100	4

Note:

- 1. Students exiting the programme after the second semester i.e. after the first year on completion of 48 credits will be awarded PG Diploma in Commerce.
- 2. The students are required to choose either VOC 2 or Internship 2.
- 3. Immediately after completing the second semester, the students shall proceed to their Summer Internship (SI). The duration of the internship is 120 hours during summer vacation. The Summer Internship Report (SIR) prepared after summer internship completion shall be assessed in the third Semester as a compulsory course. The candidates will submit the SIR in the manner specified in the Ordinance. The SIR will be evaluated by an external examiner.

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Department of Commerce M.D. University, Rohtak

Second Year of 2-Year M. Com Program: Third Semester

Option I

Course Type	Nomenclature	Course Code	Internal Marks	External Marks	Practicum/ Viva-Voce	Total Marks	L-T-P	
	Discipli	ne-Specific Cou	rses – M	ajor (DS	C)			
DSC 11 @ 4 credits	Operational Research	25COM203DS01	30	70		100	3-1-0	
DSC 12 @ 4 credits	Corporate governance and Business ethics	25COM203DS02	30	70		100	3-1-0	
DSC 13 @ 4 credits	Security Analysis and Portfolio Management	25COM203DS03	30	70		100	3-1-0	
DSC 14 @ 4 credits	Fundamentals of Econometrics	25COM203DS04	30	70		100	3-1-0	
DSC 15 @ 4 credits	Quantitative Techniques	25COM203DS05	30	70		100	3-1-0	
		Internsl	hip 3					
Internship 3 Project Work 1 @ 4 credits	Internship	25COM203IN01				100	4	
	Project Work 1							
Project Work 1 @ 4 credits	Project Work	25COM203PW01				100	4	

Note:

- 1. The students are required to choose either Internship 3 or Project Work 1.
- 2. In case of Project Work1, the topic of the Research Project to be submitted for evaluation in the third Semester shall be submitted by the student along with a brief synopsis after finalization within first month of the Semester in consultation with the faculty member allotted as Research Supervisor by the HOD.

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Second Year of 2-Year M. Com Program: Fourth Semester

Option I

Course Type	Nomenclature	Course Code	Internal Marks	External Marks	Practicum/ Viva-Voce	Total Marks	L-T-P
	Discipli	ine-Specific Cou	rses – M	ajor (DS	C)	 -	
DSC 16 @ 4 credits	Financial Derivatives	25COM204DS01	30	70		100	3-1-0
DSC 17 @ 4 credits	International Marketing	25COM204DS02	30	70		100	3-1-0
DSC18 @ 4 credits	Organizational Change and Development	25COM204DS03	30	70		100	3-1-0
DSC19 @ 4 credits	Advanced Cost Accounting	25COM204DS04	- 30	70		100	3-1-0
DSC20 @ 4 credits	Venture Capital and Private Equity Finance	25COM204DS05	30	70		1,00	3-1-0
		Interns	hip 4		· 	<u></u>	
Internship 4 @ 4 credits	Internship	25COM204IN01				100	4
	<u> </u>	Project V	Vork 2			_	-1
Project Work 2 @ 4 credits	Project Work	25COM204PW01				100	4

Note:

- 1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Master of Commerce upon securing 88 credits.
- 2. The students are required to choose either Internship 4 or Project Work 2.
- 3. In the case of Project Work2, the topic of the Research Project to be submitted for evaluation in the fourth Semester shall be submitted by the student along with a brief synopsis after finalization within first month of the Semester in consultation with the faculty member allotted as Research Supervisor by the HOD.

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Second Year of 2-Year M. Com Program: Third Semester Option II

Course Type	Nomenclature	Course Code	Internal Marks	External Marks	Practicum/ Viva-Voce	Total Marks	L-T-P		
	Discipline-Specific Courses – Major (DSC)								
DSC 11 @ 4 credits	Operational research	25COM203DS01	30	70		100	3-1-0		
DSC 12 @ 4 credits	Corporate governance and Business ethics	25COM203DS02	30	70		100	3-1-0		
DSC 13 @ 4 credits	Security Analysis and Portfolio Management	25COM203DS03	30 .	70		100	3-1-0		
DSC 14 @ 4 credits	Fundamentals of Econometrics	25COM203DS04	30	70		100	3-1-0		
DSC 15 @ 4 credits	Quantitative Techniques	25COM203DS05	30	70		100	3-1-0		
	Internship 3								
Internship 3 @ 4 credits	Internship	25COM203IN01				100	4		

Second Year of 2-Year M. Com Program: Fourth Semester

Option II

Course Type	Nomenclature	Course Code	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	L-T-P
Internship 4 @ 4 credits	Internship 4	25COM204IN01	100	,		100	4
Research thesis @20 credits	Research Thesis	25COM204RT01	200	200	100	500	20

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Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session

Second Year of 2-Year M. Com Program: Third Semester

Option III (Only Research)

Course Type	Nomenclature	Course Code	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	L-T-P
Internship 3@ 4 credits	Internship 3	25COM203IN01	100			100	4
Research thesis @20 credits	Research Thesis	25COM203RT01	200	200	100	500	20

Second Year of 2-Year M. Com Program: Fourth Semester

Option III (Only Research)

Course Type	Nomenclature	Course Code	Summative Assessment	Formative Assessment	Practicum/ Viva-Voce	Total Marks	L-T-P
Internship 4@ 4 credits	Internship 4	25COM204IN01	100			100	4
Research thesis @20 credits	Research Thesis	25COM204RT01	200	200	100	500	20

Note:

- 1. Students completing the programme successfully shall be awarded a 2-year PG Degree in Commerce upon securing 88 credits.
- 2. The viva voce in respect of the Research Thesis/Project shall be conducted by a Board of Examiners, consisting of one internal faculty member to be appointed by the HOD and two external examiners out of the panel recommended by the PGBOS of Commerce (two members shall form the quorum).

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-1)
Paper- Operational Research

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 3rd Semester	Course Code	25COM203DS01
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Understand the significance of Operations Research and application of Linear Programming.
- **CLO 2:** Understand the solutions of transportation problems and dynamics of Queuing Theory.
- **CLO 3:** Develop Understanding on Application of Game Theory and Replacement theory to solve problems.
- CLO 4: Learn to use CPM and PERT for project scheduling and critical path analysis.

Unit 1:

Operations Research: Meaning, Significance and Scope; Linear Programming: Introduction, Application areas of Linear Programming; Problem formulation; Duality in Linear Programming; Assignment Problems: Mathematical models, Solution Models.

Unit 2:

Transportation Problems: Introduction, Transportation model, North West Corner method (NWCM), Row and Column Minima, Optimality Test-Stepping Stone and MODI method; Queuing Theory: Structure of a Queuing System, Performance Measures of a Queuing System, Probability Distributions in Queuing Systems.

Unit 3:

Game Theory: Introduction, Two Persons Zero Sums Games, Pure & Mixed Strategies, Saddle Point, Rules of Dominance; Replacement Theory: With and without time value of money, Individual & Group Replacement Policy, Staffing and Equipment Renewal Problem..

Unit 4:

CPM and PERT: Introduction, Network Components and Precedence Relationships; Finding

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Department of Commerce

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Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session

critical paths, Time Estimates, Slack, Float.

Suggested Readings:

- J.K. Sharma, Operations Research: Principles and Practice, Macmillan India Ltd.
- Ravindran, Don T. Phillips, James J. Solberg, Operations Research: Principles and Practice, Wiley.
- Hamdy A Taha Operations Research An Introduction, Prentice Hall of India.
- N. D. Vohra, Quantitative Techniques in management, Tata McGraw Hill.

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M.D. University Annual

Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-1)

Paper- Corporate Governance and Business Ethics

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 3rd Semester	Course Code	25COM203DS02
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- **CLO 1:** Students will understand corporate governance and business ethics' concepts, significance, and frameworks.
- CLO 2: Students will gain insight into the role of boards, shareholders, stakeholders, and regulators in corporate governance.
- CLO 3: To analyze ethical dilemmas in corporate decision-making and apply ethical principles to business practices.
- **CLO 4:** To evaluate corporate governance models, regulatory frameworks, and governance challenges in a globalized business environment.
- Unit 1: Corporate Governance Concepts and Principles Meaning, need and importance of corporate governance. Theoretical foundations of corporate governance Agency Theory, Stakeholder Theory, Stewardship Theory, and Resource Dependence Theory. Evolution of corporate governance globally and in India. Corporate failures and governance reforms. Corporate governance in public and private enterprises.
- Unit 2: Corporate Governance Mechanisms and Practices Role, composition, and responsibilities of the Board of Directors. Committees of the board Audit Committee, Nomination & Remuneration Committee, Stakeholders Relationship Committee, and Risk Management Committee. Role of shareholders, institutional investors, proxy advisory firms, and independent directors in governance. SEBI (LODR) Regulations, 2015, and corporate governance provisions in the Companies Act, 2013.
- Unit 3: Business Ethics and Corporate Social Responsibility (CSR) Meaning, scope, and importance of business ethics. Ethical decision-making in business. Corporate Social Responsibility (CSR) Meaning, importance, and regulatory framework in India. Triple Bottom Line (TBL) approach. Business sustainability and corporate citizenship.

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Ethical leadership and corporate governance. Whistle blowing policies and protection of whistleblowers.

Unit 4: Global Corporate Governance and Emerging Issues Corporate governance models in the UK, USA, Germany, and Japan. International corporate governance initiatives – OECD Principles, Cadbury Committee Report, and Sarbanes-Oxley Act. Emerging trends in corporate governance — Environmental, Social, and Governance (ESG) considerations, investor activism, and corporate digital responsibility. Challenges in corporate governance in emerging markets.

Suggested Readings:

Mallin, C. A., Corporate Governance, Oxford University Press.

Fernando, A. C., Corporate Governance: Principles, Policies, and Practices, Pearson Education

Tricker, B., Corporate Governance: Principles, Policies, and Practices, Oxford University Press.

Monks, R. A. G., & Minow, N., Corporate Governance, Wiley.

Solomon, J., Corporate Governance and Accountability, Wiley.

Crane, A., & Matten, D., Business Ethics: Managing Corporate Citizenship and Sustainability in the Age of Globalization, Oxford University Press.

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Department of Commerce Department of Commerce

Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-1)

Paper-Security Analysis and Portfolio Management

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 3rd Semester	Course Code	25COM203DS03
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	**

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Explain fundamental concepts of investment, risk, return, and the financial markets
- CLO 2: Measure risk and return using statistical tools such as standard deviation, beta, and Value at Risk (VaR).
- CLO 3: Construct an optimal portfolio using diversification strategies to minimize risk and maximize returns
- CLO 4: Measure portfolio performance using Sharpe Ratio, Treynor Ratio, and Jensen's Alpha.

Unit 1:

Portfolio Management- Meaning, need, process, benefits. Passive Management, Active Management. Approaches in Portfolio Construction, determination of objectives, Selection of portfolio, Diversification meaning, need and benefits. Portfolio return, portfolio variance, portfolio risk, correlation coefficient. Markowitz Model, efficient frontier, optimum portfolio, leverage portfolio, risk-free assets in Portfolio, efficient frontier with borrowing and lending. Capital allocation line, capital market line.

Unit 2:

Sharpe Index Model: Assumptions and criticism. Corner Portfolio, Sharpe's Optimal portfolio, CAPM Theory, Security Market Line, Capital Market Line, Evaluation of securities through CAPM. Application of CAPM in Security Market. Arbitrage Pricing Theory, Distinction between CAPM and APT.

Unit 3:

Portfolio Evaluation Models, Sharpe's Performance Index, Treynor's Performance Index,

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Sharpe Ratio, Jensen's Performance index, M2 and T2 performance model. Style Analysis

Unit 4:

Portfolio Revision- Need for portfolio revision, portfolio revision techniques. Formula Plans-Constant rupee and constant ratio strategy, rupee cost averaging, variable ratio strategy, cost of portfolio revision, international portfolio investment.

Suggested Readings:

"Security Analysis and Portfolio Management" - Prasanna Chandra

"Investment Management" - V.K. Bhalla

"Security Analysis" - Benjamin Graham & David Dodd

SAPM- Punithavathy Padian Vikas Publishing

SAPM- Donald E. Fischer and Ronal J. Jordon Pearson

Head

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-1)
Paper- Fundamental of Econometrics

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 3rd Semester	Course Code	25COM203DS04
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO1: Understand basics of econometric modelling.

CLO2: Conduct empirical applications of financial and economic theory based on real financial data using statistical/econometric techniques.

CLO3: Use Panel data for financial modeling.

CLO4. Understanding Hypothesis testing and their applications.

Unit 1:

Introduction to Econometrics, Application in finance: Simple regression with classical assumptions; Ordinary Least Square (OLS) estimation, properties of estimators.

Unit 2:

Multiple regression model and Hypothesis testing related to parameters- Simple and joint, Use of dummy variable and its applications.

Unit 3:

Introduction, Properties, and Estimation: ARMA models, ARIMA models,

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Introduction to Panel Data Models: Pooled OLS, Fixed Effects Model, Random Effects Model.

Suggested Readings:

N. Gujarati Damodar, Basics Econometrics, Mc Graw Hill Publications.

Fan Jianqing and Yao Qiwei, The Elements of Financial Econometrics, Cambridge University Press.

Maiti Moinak, Applied Financial Econometrics: Theory, Method and Applications, Springer.

J. Fabozzi Frank, M. Focardi Sergio, T. Rachev Svetlozar, G. Arshanapalli Bala and

Hoechstoetter Markus, The Basics of Financial Econometrics, Wiley.

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Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session

Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-1) Paper- Quantitative Techniques

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 3rd Semester	Course Code	25COM203DS05
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Students will gain knowledge of fundamental quantitative techniques and their applications in business decision-making.
- CLO 2: Students will develop problem-solving skills using statistical and mathematical models in commerce and economics.
- CLO 3: To apply quantitative methods for forecasting, optimization, and risk analysis in business and finance.
- CLO 4: Using probability and hypothesis testing to make informed managerial decisions.

Unit 1:

Quantitative Techniques - Meaning, Scope, and Importance in Business and Economics. Inferential and Descriptive statistics. Measures of Central Tendency - Mean, Median, and Mode. Measures of Dispersion - Range, Mean Deviation, Standard Deviation, and Coefficient of Variation.

Unit 2:

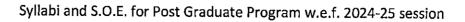
Probability - Meaning, Types, and Rules. Classical, Empirical, and Axiomatic Approaches to Probability. Probability Distributions – Binomial, Poisson, and Normal Distribution. Applications of Probability in Business Decision-Making.

Unit 3:

Sampling Methods - Probability and Non-Probability Sampling. Concept of Sampling Distribution and Standard Error. Hypothesis Testing - Null and Alternative Hypotheses, Type I and Type II Errors. Tests of Significance – Z-Test, T-Test, Chi-Square Test, and F-Test. Confidence Interval and Estimation of Population Parameters.

Unit 4:

Correlation - Meaning, Types, and Methods - Karl Pearson's Correlation and Spearman's Rank Correlation. Regression Analysis - Simple and Multiple Regression, Least Squares Method. Time Series Analysis - Components and Forecasting. Linear Programming -



Formulation of LPP, Graphical and Simplex Methods. Decision Theory – Decision Trees and Expected Monetary Value (EMV) Approach.

Suggested Readings:

Gupta, S. C., Fundamentals of Statistics, Himalaya Publishing House.

Levin, R. I., & Rubin, D. S., Statistics for Management, Pearson Education.

Taha, H. A., Operations Research: An Introduction, Pearson Education.

Anderson, D. R., Sweeney, D. J., & Williams, T. A., Quantitative Methods for Business, Cengage Learning.

Black, K., Business Statistics: For Contemporary Decision Making, Wiley.

Montgomery, D. C., & Runger, G. C., Applied Statistics and Probability for Engineers, Wiley.

Gupta, S. P., Statistical Methods, Sultan Chand & Sons.

Vohra, N. D., Quantitative Techniques in Management, McGraw-Hill Education.

Kothari, C. R., Research Methodology: Methods and Techniques, New Age International Publishers.

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-I) Paper- Financial Derivatives

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 4th Semester	Course Code	25COM204DS01
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO 1: Students will be able to analyse price diverse derivatives products to generate an optimal risk management strategy.
- CLO 2: To demonstrate critical thinking, analytical and problem solving skills in the context of derivatives pricing and hedging practice.
- CLO 3: To demonstrate an understanding of pricing forwards, futures and options contracts
- CLO 4: To explain the binomial model and its extension in continuous time to the Black-Scholes model

Unit 1:

Derivates meaning, need and importance, Evolution of derivative, Types of derivative, derivative market, cash vs derivative market, Participants in derivative market, Derivative markets in India, Derivative disasters.

Unit 2:

Forward and futures- difference between forward and future, mechanism of future contract, payoff position in future, pricing of future, value of future contract, effect of corporate action on future, index future, trading system of future at NSE speculation, arbitrage and hedging through futures

Unit 3:

Option--meaning, types and terminology, working of option, pay-off from basic option, index option, and different option strategies to manage risk. Option Greeks and their applications, Options pricing models: Binomial and Black Schole.

Unit 4:

Swap-meaning and features, characteristics of swap market, currency swaps- structure and pricing, interest rate swap- valuation and pricing, equity swap and reverse swap. Use of derivatives by corporate in India.

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Suggested Readings:

"Options, Futures, and Other Derivatives" - John C. Hull

"Derivatives Markets" - Robert L. McDonald

"Financial Derivatives: Pricing, Applications, and Mathematics" – Jamil Baz, George Chacko

"Financial Derivatives Text And Cases" -- Prakash Yaragol

"Fundamentals Of Financial Derivatives" -- N. R. Parasuraman

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Syllabi and S.O.E. for Post Graduate Program w.e.f. 2024-25 session

Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-I) Paper-International Marketing

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 4th Semester	Course Code	25COM204DS02
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO 1: To know the concept of International Marketing, problems in International Marketing and ways to be International.

CLO 2: To understand the external marketing environment and different International Market entry Strategies.

CLO 3: To be familiar with different techniques of Foreign Market Selection, their Segmentation and Positioning.

CLO 4: To learn the New Product Planning & Development, Branding, Packaging and Labelling, Pricing Decisions and Strategies.

Unit 1:

Introduction to International Marketing: Nature and significance; Complexities in international marketing; Transition from domestic to transnational marketing; International market orientation-EPRG framework; International market entry strategies.

International Marketing Environment: Internal environment; External environmentgeographical demographic, economic, socio-cultural, political and legal environment; Impact of environment on international marketing decisions.

Unit 2:

Foreign Market Selection: Global market segmentation; Selection of foreign markets; international positioning. International Marketing Planning, Organising and Control: Issues in international marketing planning; International marketing information system; Organising and controlling international marketing operations.

Emerging Issues and developments in international marketing: Ethical and social issues; International marketing of services; Information technology and international marketing; Impact of Globalisation.

Unit 3:

Product Decisions: Product planning for global markets; Standardization vs. product

adaptation; New product development; Management of international brands; Packaging and labeling; Provision of sales related services.

Pricing Decisions: Environmental influences on pricing decisions; International pricing policies and strategies.

Unit 4:

Promotion Decisions: Complexities and issues; International advertising, personal selling, sales promotion and public relations.

Distribution Channels and Logistics: Functions and types of channels; Channel; selection decisions; Selection of foreign distributors\agents and managing relations with them, International logistics decisions

Suggested Readings:

- 1. Czinkota, M.R.: International Marketing, Dryden Press, Boston.
- 2. Fayerweather, John: International Marketing, Prentice Hall, New Delhi.
- 3. Jain, S.C: International Marketing, CBS Publications, New Delhi.
- 4. Keegan, Warren J: Global Marketing Management, Prentice Hall, New Delhi.
- 5. Onkvisit, Sak and John J.Shaw: International Marketing: Analysis and Strategy, Prentice Hall, New Delhi.
- 6. Paliwoda, S.J(ED):International Marketing, Reader, Routledge, London.
- 7. Paliwoda, Stanley J: The Essence of International Marketing, Prentice Hall, New Delhi.
- 8. Sarathy, R and V Terpstra: International Marketing, Dryden Press, Boston.
- 9. Vsudeva P.K., International Marketing; Excel Books, New Delhi

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-I)

Paper- Organizational Change and Development

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 4th Semester	Course Code	25COM204DS03
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

- CLO1: Understand the conceptual framework of organizational change.
- CLO 2: Know about organizational development processes.
- CLO 3: Implement and manage OD interventions.
- CLO 4: Analyze contemporary issues and trends in OD.

Organisational Change: Concept, nature, types, models of organisational change; Kurt Lewin's three step model, force field analysis, theories of planned change, change programs and effectiveness of change programs, change process; Job redesign, socio-technical systems, resistance to change; Individual and organisational factors.

Organisational development: Concept, importance, characteristics and process; Role of top management and organisational development practitioners; basic values and phases of organisational development.

Unit 3:

OD Interventions: Overview of OD interventions, action research, team building approach, comprehensive interventions; Human process interventions; T-Group, third party interventions, coaching and mentoring, role focused interventions, structural and technological interventions, strategy interventions, sensitivity training, consultation, Quality of work life (QWL), Quality circles (QC), Grid OD; Restructuring, reengineering, employee involvement.

Unit 4:

Trends, issues and Challenges in OD; Elements responsible for success and failure of OD; Organisational development in global context; Case studies of few successful OD efforts



made in organizations

Suggested Readings:

Cummings, Thomas G., Theory of Organisational Development and Change, South Western.

Bhattacharya D., Organisational Change and Development, Oxford University Press, New Delhi, 2011.

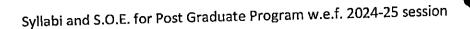
French, Wendell L. and Lecil H. Bell, Organisational Development; PHI, New Delhi.

Ramnarayan S., T.V.Rao and Kuldeep Singh, Organisational Development Interventions and Strategies, Response Books, New Delhi.

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-I) Paper- Advanced Cost Accounting

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 4th Semester	Course Code	25COM204DS04
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Important: The Examiner will set at least THREE numerical and THREE theoretical questions in the question paper.

Course Learning Outcomes (CLO):

CO1: Understand inventory management techniques such as ABC analysis, JIT, and MRP for efficient material control and cost reduction.

CO2: Analyze manufacturing and enterprise resource planning systems (MRP-II, ERP) and advanced costing methods like lean accounting and backflush costing.

CO3: Apply process costing techniques, including work-in-progress valuation, inter-process profits, and joint product costing for cost management.

CO4: Demonstrate proficiency in cost accounting systems, including integral and nonintegral systems, and their impact on financial reporting.

Unit 1:

Inventory system: turnover of material: ABC analysis; VED analysis; JIT, aims and objectives of JIT, Methodology in implementation of JIT, Impact of JIT on Production Price. JIT's effect on costing system. Material Requirement Planning (MRP-I), aims, methodology, methods of Operations, Requirement for Implementation of MRPI, MRPI and Inventory Management. Zero Inventory system.

Unit 2:

Manufacturing resource planning (MRP II), Evolution, essential elements. Enterprise resource planning (ERP), Lean Accounting, Back flush Costing, Conditions for adopting Back flush Costing, different types of back flush Costing, Accounting for Variances, disposition of variances, difficulties in backflush costing, backflow costing in JIT system.

Unit 3:

Process Costing; Work in Progress, Inter process Profits, by Products and Joint Products. Uniform costing, Concept, Scope of Uniform costing, Need for Uniform Costing, inter firm

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comparison, Need for Inter Firm Comparison. Requirements of an Inter firm Comparison scheme, Types of Comparison.

Unit 4:

Cost records, Integral system, preparation of accounts under integral system. Non- integral system, preparation of accounts under non-integral system. Benefits and limitations of integral and non-integral systems.

Suggested Readings:

Saxena and Vashishtha: Advanced Cost Accounting; Sultan Chand and Sons, Delhi. Horngren Charles. T: Cost Accounting - A Managerial Emphasis. Pearson Publications,

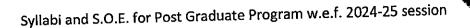
Ravi M. Kishore: Cost Management - Taxman Publications, Delhi.

Horngren Charles. T: Cost Accounting- A Managerial Emphasis. Pearson Publications, Delhi.

Jain, S.P, K.L.Narang: Advanced Cost Accounting. Kalyani Publications, Delhi.

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Syllabi for Post Graduate Program in Commerce

Session: 2025-26 (Option-I)

Paper- Venture Capital and Private Equity Finance

Name of Program	Post-Graduate	Program Code	DSC
Name of the Course	M.Com 4th Semester	Course Code	25COM204DS05
Hours per Week	04	Credits	04
External Marks	70	Time of	3 hours
Internal Marks	30	Examinations	

Note:

Examiner will set nine questions and the candidates will be required to attempt five questions in all. Question number one will be compulsory containing 7 short answer type questions of two marks each from all units. Further, examiner will set two questions from each unit and the candidates will be required to attempt one question from each Unit. All questions shall carry 14 marks each.

Course Learning Outcomes (CLO):

CLO I. Students will be able to explain the key concepts, structures, and differences between venture capital and private equity financing.

CLO2: To assess potential investment opportunities using financial analysis, valuation techniques, and risk assessment models..

CLO3: To explain the methods of raising capital for Venture Capital and Private Equity funds and managing relationships with investors.

CLO4: To understand legal, regulatory, and ethical issues related to venture capital and private equity investments.

Unit 1:

Introduction to Private Equity Investment: Meaning of Private Equity; Historical evolution, Terminology of PE and VC, Type of Private Equity Investors. Venture capital; Distinction between private equity and venture capital, Benefits of PE.

Mechanism of Private Equity Investment, Key players of Private Equity Investment: Limited Partners, General Partners, Portfolio Companies

Unit 3:

Private Equity Investment Process: Deal sourcing and due diligence; Valuation techniques (DCF, comparable, pre/post-money valuation); Term sheets and negotiation strategies; Financing structures and control mechanisms

Unit 4:

Growth strategies in private equity and venture capital investments; Leveraged buyouts (LBOs) and operational improvements; Risk assessment in private equity and venture capital

Exit mechanisms (IPOs, M&A, secondary sales); Current market trends and future outlook of

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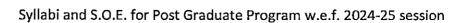
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private equity in India.

Suggested Readings:

Venture Capital: The Indian Experience" – Ramesh S. Damani

Private Equity and Venture Capital in India" - Raj Kumar & Manu Sharma

The Masters of Private Equity and Venture Capital" - Robert Finkel & David Greising

Corporate finance, Berk, J., 2014

"Private Equity and Venture Capital: Theory, Evolution and Valuation"—<u>Serena Gallo, Vincenzo Verdoliva</u>

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