#### DEPARTMENT OF COMMERCE

Syllabus of entrance examination for admission to M.Com-Two Year Programme
Session 2024-25

Total Marks-100 (Number of questions-10)

#### (A) Financial Accounting

Introduction: meaning, objectives, process, limitations and basic terms of Accounting: Generally accepted Accounting Principles; Journalizing, Posting and Preparation of trial balance.

Capital and revenue items; Reserves and Provisions; Depreciation: Meaning, causes, accounting procedure, methods of computing depreciation – straight line method and diminishing balance method, change of method.

Final Accounts with adjustments; Rectification of errors

Accounting for non-profit organizations; Consignment accounts.

Hire Purchase System and Installment Payment Systems.

Branch Accounts (including foreign branch) and Departmental Accounts.

Amalgamation and sale of partnership firms, Dissolution of Partnership Firm-Insolvency of Partners (including Garner v/s Murrey Rule), Gradual Realisation and Piecemeal Distribution.

Joint-Venture Account; Royalty Account.

#### (B) Business Management

(Number of questions-10)

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Business: concept, nature and spectrum of business activities, business system, business objectives.

Management: Introduction, concept, nature, process and significance; Development of Management Thought; Classical and Neo-Classical systems, Contingency approaches.

Planning: concept, types and process, Decision Making: concept and process, Management by Objectives, Corporate Planning and Strategic Formulation.

Organizing: concept, nature, process and significance; Authority and Responsibility relationship; Centralization and Decentralization; Departmentation; Firms of Organizing structure.

Staffing: concept, nature and scope, Matching job and people; Recruitment; Selection and Training of employees.

Motivation and Leadership: Motivation-concept, Theories-Maslow, Herzberg, Megregor and Quchi; Financial and Non-Pinancial Incentives. Leadership: concept and Leadership styles, Leadership Theories.

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Communication and Control: Communication Concept, Nature, Types and Process, Barriers and Remedies. Control: Concept, Process and Techniques, Effective Control System.

Management of Change: Concept, Nature and Process of Planned Change: Resistance to Change; Emerging Horizons of management in a changing environment.

# (C) Business Regulatory Framework (Business Law) (Number of questions-8)

Indian Contract Act: - Valid contract and its elements; Void and void able agreements; Void and illegal agreements; Offer and acceptance; Contractual capacity of parties; Free consent of parties; Lawful consideration and object; Agreements expressly declared as void.

Contingent Contracts: - Quasi contracts; Discharge of contracts: - methods of discharge of contracts: Consequences of Breach of contracts. Contract of Indemnity and guarantee: - Elements of contract of Indemnity; Rights of Indemnity Holder and indemnifier Guarantee: - features of contract of guarantee; Rights and Liabilities of surely; Discharge of surety; Difference between contract of indemnity and Guarantee.

Contract of Bailment and Pledge: - Meaning; types of bailment, Termination of bailment, Duties and rights of bailor and bailee. Essentials of pledge, who nay pledge, Rights and Duties of Pawnor and Pawnee.

Consumer protection Act 1986: - Salient features of consumer Protection Act; Rights of consumers; consumer Protection councils; consumer disputes redressal machinery.

Indian Partnership Act – Nature of Partnership firm; test of partnership; Duties and Rights of partners; Relations of partners to third parties; position of minor in partnership; Reconstitution of a partnership firm; Registration of firm. Dissolution of firm: - Modes of dissolution; consequences of dissolution of firm; settlement of accounts after dissolution.

Negotiable Instruments Act: - Negotiable Instrument an introduction Promissory notes: Bills of Exchange; cheques, Parties to negotiable Instruments; Discharge of parties from Liability: Dishonour of Negotiable Instruments. Instruments; Presentment of Negotiable Instrument: Negotiation.

Sales of Goods Act: - Introduction; Formation of contract of sale of Goods; conditions and warranties; Transfer of property or ownership; Performance of contract- Delivery and Payment; Rights of unpaid seller; suits of Breach of contract.

RTI Act: features, rights and importance.

## (D) Company Law (Corporate Law)

(Number of questions-8)

Company- Meaning and Characteristics; Features of company; Types of companies, advantages and disadvantages of incorporation; Lifting of corporate veil;

Formation of Company: - Promotion of company: Functions of promoter; importance of promoter; Promoter's remuneration; legal status of Promoter; Rights of promoters; Duties of promoters; Liabilities of promoters; Pre- incorporation contracts, Incorporation and commencement of Business. Prospectus: - definition; Public offer, contents; misleading prospectus and its consequences

Memorandum of Association: - Meaning; importance; clauses of memorandum of association and their Alteration; doctrine of ultra- virus. Articles of Association: - Meaning; contents; alteration of articles of association; constructive notice and doctrine of indoor management. Borrowing Powers; Debentures and Charges.

Depository System -meaning and importance; Shares: -; Types of shares; Allotment of Shares;; Transfer and Transmission of shares; Paperless Trading - Benefits and Procedure; Need for educating investors

Share capital: - Meaning and forms of capital; Alteration of share capital; Reduction of share capital; Further issue of share capital; Rights of pre-emption of shares. Shareholders and Members: - Difference between Shareholders and members; Modes of acquiring membership; termination of membership; who may be members? Rights and Liabilities of

Meeting of Company: - Essentials of valid meeting; meetings of Shareholders: - Annual general meeting; Extra-ordinary general meeting; meetings of board of directors; Proxy; Voting, Notice, Agenda and Minutes of meetings. Directors: - Duties, Powers, Liabilities, Appointment and removal of directors.

Winding Up: - Meaning; Winding up by the Tribunal-Petition for winding up; Voluntary winding up; Powers and Duties of company Liquidator, consequences of winding up.

## (E) Human Resource Management

(Number of questions-8)

An Introduction to Human Resource Management Definition, Importance objectives and scope of Human Resource Management (HRM). Function of Human Resource Management: - Managerial and Operative Functions.Qualifiction and Qualities of Human Resource manager in our organization. Evolution and Growth of Human Recourse Management (HRM) India.

Recruitment Selection and Training Recruitment: - Meaning, Steps in recruitment policy, sources and modes of recruitment, Factors affecting recruitment. Selection: - Meaning. Essentials of Selection Procedure, Stages in Selection Procedure, Training: - Concept, Need and importance of Training. Methods of Training: - On the job Training + off the job Training, Principles of training, Evaluation of training Programme in India.

Wage and Wage Incentives Wages: - Meaning, Objective and Theories of wages, Methods of wage Programme: - Time wages and Piece wages methods Concept of wages: - Fair, Minimum and Living wage, Factors determining wage Structure of an organization, essentials of satisfactory wage policy. Wage Incentives: - Concept, Need and Importance of Incentives. Special Incentives Prefect sharing and Labour Co. Partnership and Essentials of Ideal Incentives system.

Industrial Relations and Industrial Unrest Industrial Relations: - Concept, Importance and Objectives of industrial relations, Contents of industrial relations. Participants of Industrial relation and Recruitment of good Industrial relation Programme. Industrial Unrest: - Meaning, Forms and Causes of industrial disputes, Impact of Industrial unrest on the Economy, preventive and curative methods and Agencies for Reconciliation of Industrial unrest.

#### (F) Business Statistics

(Number of questions-8)

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Introduction of Statistics: Origin, Development, Definition, Scope, Uses and Limitations. Statistical Data: Types of Measurement scales- normal, Ordinal, Interval and Ratio level measurement; Collection, Classification and Tabulation of Primary and Secondary data. Presentation of data: Diagrammatic and Graphical presentation of Data- Bar, Squares, rectangular and Circular diagrams; Histogram, frequency polygon, Ogives, Stem and Leaf displays box plots.

Central Tendency and Partition values; Concept and Measures of Central tendency, Quartiles, Deciles, Percentiles. Dispersion: Concept and Its absolute as well as relative measures.

Moments, Skewness and Kurtosis: Moments about any point and about mean and the relationship between them. Sheppard's Corrections for Moments. Concept of symmetrical distribution and skewness, measures and Co-efficient of skewness, Concept of Kurtosis and its measures.

Analysis of Bivariate data: Correlation-concept, scatter diagram, Karl Pearson's co-efficient of Correlation and its properties Spearman's rank Correlation, Concurrent deviation method Regression: Meaning and Definition, Difference between Correlation and Regression, Principle of least squares and fitting of a line of best fit to the given data, Regression lines, Properties of regression Co-efficient and Regression lines, standard error of estimate, Co-efficient of determination.

Index Numbers:- Meaning, Types and Uses; Methods of Constructing price and Quantity indices (Simple and Aggregate); Tests of adequacy; Chain-base Index numbers, Base shifting, Splicing and Deflating; Problems in constructing index numbers; Consumer price index.

Analysis of Time Series: - Causes of Variations in time series data; Components of a time series. Decomposition- Additive and Multiplicative models; determination of trend. Moving averages method and method of least squares (Including linear second degree, Parabolic and

Exponential trend): Computation of seasonal indices by simple averages, Ratio to Trend. Ratio to moving average and link relative methods.

Theory of Probability: - Probability as a Concept; Approaches to defining probability. Addition and Multiplication laws of probability; Conditional probability, Baye's Theorem.

Probability Distribution: - Probability distribution as a concept; Binomial, Poisson and Normal Distribution- Their Properties and Parameters.

#### (G) Corporate Accounting

(Number of questions-8)

Share Capital: Meaning, types, Accounting Treatment of issue, forfeiture and reissue of Share; Buy- back of equity shares & Sweat shares; Redemption of preference share; Issue of Bonus Share.

Debenture: Meaning, Types. Issue and Redemption of Debentures.

Valuation of Goodwill: Meaning, objectives, determinates and main methods. Valuation of Shares: Meaning, objectives, determinates and main methods.

Profit or loss before and after incorporation. Final accounts of companies.

Internal Reconstruction; External Reconstruction in the nature of merger and purchase

Liquidation of a company; Financial reporting for financial institutions.

Final Accounts of Banking Companies.

Accounts of Holding Companies.

## (H) Cost Accounting

(Number of questions-8)

Cost Accounting: Meaning, Features, Scope, Techniques, Methods, Objectives, Importance and Limitations. Costing; cost accountancy; cost centres and profit centres, Difference and similarities of cost accounting system with financial accounting system. Cost: main elements and types. Material Control: Meaning and objectives of material control, material purchase procedure, fixation of inventory levels- reorder level, Minimum level, Maximum level, Danger level. EOQ analysis. Methods of Valuing Material Issues. Wastage of material – main types.

Labour Cost Control: Importance, methods of time keeping and Time Booking; Treatment and control of Labour Turnover, Idle Time, Overtime, Systems of Wage Payment-Time Wage System, Piece Wage System. Incentive Wage plans – Individual plans and group plans. Overheads: Meaning and Types. Collection, Classification; Allocation, Apportionment and Absorption of Overheads – Main methods.

Unit and output costing: meaning and objectives; cost sheet – meaning, Performa, types preparation of cost sheet; determination of tender price; production account – types. Reconciliation of cost and financial accounts: Meaning, Objectives and procedure.

Process Costing: Meaning; Uses; Preparation of process account, Treatment of Normal Wastage, Abnormal Wastage, Abnormal Effectiveness; Treatment of opening and closing apportionment of Joint cost, Inter process profits.

Contract Costing - meaning, main features, preparation of contract account, Escalation clause; contract near completion; cost plus contract. Job and batch costing.

Budgetary control – meaning of budget and budgetary control, budgetary control as a management tool, limitations of budgetary control, forecasts and budgets, installation of budgetary control system, classification of budgets, fixed and flexible budgeting, performance budgeting, zero based budgeting and responsibility accounting. Standard Costing: meaning, limitations, standard costs and budgeted costs, determination of standard cost, cost variances, direct material and direct labour only.

Marginal Costing and Profit planning: Marginal costing, Absorption costing, Marginal cost, Cost volume Profit analysis, BEP Analysis, Key factor, BE chart, angle of incidence, concept of decision- making and steps involved, determination of sales mix, make or buy Decisions.

## (I) Income Tax (Taxation law)

(Number of questions-8)

Income Tax: An introduction and Important Definitions, Agriculture Income, Residential status and incidence of Tax Liability, Exempted incomes.

Income from Salaries (including retirement benefits); Income from House property.

Profits and Gains from Business or Profession; Depreciation; Capital Gains.

Income from other sources, clubbing of incomes & aggregation of incomes, set off and carry forward of losses, Deductions to be made in computing total income.

Rebate & Relief of Tax, computation of Total income and Tax liability of individuals. Filling and Filing of return (ITR – I and II)

Assessment of Hindu Undivided Families, Assessment of Firms & Association of Persons. Income Tax authorities & their powers; procedure for assessment; Deduction of Tax at Source (TDS); advance payment of tax.

Recovery & refund of tax; appeals & revision; penalties, offences & prosecutions.

## (J) Business environment

(Number of questions-8)

Business Environment: concept; components and importance; SWOT Analysis.

Economic Trends (overview): income; savings and investment; industry; Trade and balance of payments.

Problems of Growth: Unemployment, regional imbalances, inflation, parallel economy and industrial sickness.

Role of Govt. in Indian Economy: Monetary and Fiscal Policy: Industrial Policy:

## (K) Accounting for managers and financial management (Number of questions-8)

Management Accounting: Nature and Scope of Management Accounting: Meaning. functions, Scope of Management Accounting, The Management Accountant, The Controller, The Treasurer, Management Accounting Principles, Management Accounting vs Financial Accounting vs. Cost- Accounting, Utility of management Accounting, Limitations of Management Accounting, Tools of Management Accounting.

Analysis and Interpretation of Financial Statements; meaning and types of financial statements, analysis and interpretation of financial statements. Types of financial analysis. steps involved in financial analysis, techniques of financial analysis. Ratio Analysis meaning of ratios, classification of ratios, profitability ratios, balance sheet ratios and turnover rations, advantages and limitations of ratio analysis.

Cash Flow Statement: Meaning, objectives, limitations and accounting procedure; Financial

Capital Budgeting: Meaning, nature, need, importance, appraisal methods, capital rationing.

Nature of Financial Management: Scope of Finance, Finance functions, Financial Manager's tole. Financial goal; Profit maximization Vs Wealth maximization, Objective of financial Management, Finance and related disciples, Financial planning

Working Capital Management: Meaning, nature and planning of Working Capital. Permanent and variable Working Capital. Balanced working position, determinates of working Capital, Issues of working Capital Management. Management of cash and Marketable Securities and Receivables Management.

Cost of capital: Significance and determination, capitalisation; leverage analysis: operating. financial and composite leverage: EBIT-EPS Analysis.

Capital structure theory and policy: Relevance of capital structure; Net income and traditional views, Irrelevance of capital structure; NOI Approach and the MM Hypothesis without taxes, capital structure planning and policy. Dividend Theory and Policy: Issues in dividend policy. Walter's and Golden's model of dividend relevance objections of dividend policy. considerations in dividend policy, stability of dividends, forms of dividend.

#### (L) Auditing

(Number of questions-8)

Auditing: Meaning, objectives, importance and types of Auditing. Audit Process: internal control, internal check & internal audit, audit programmer.

Audit Procedure: Routine checking, vouching, verification & valuation of assets &

Audit of Public Company: Qualification, Appointment of company Auditors, their powers. duties and liabilities, Audit of depreciation and reserves, Divisible profits & dividends

Audit Report and Investigation Audit Report: Meaning, objectives, contents and types. Investigation: Meaning, Nature and objectives.